

UNAUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE QUARTER ENDED 30-06-2011
₹ Crore

| Particulars | Three Months Ended |  | Year Ended |
| :---: | :---: | :---: | :---: |
|  | 30-06-2011 | 30-06-2010 | 31-03-2011 |
|  | (Unaudited) | (Unaudited) | (Audited) |
| Net Sales / Income from Operations | 5,872.10 | 5,055.19 | 21,269.02 |
| Other Operating Income | 64.44 | 63.31 | 316.16 |
| Total Operating Income | 5,936.54 | 5,118.50 | 21,585.18 |
| Expenditure : |  |  |  |
| a. Decrease / (Increase) in stock in trade and work in progress | (243.92) | (133.80) | (159.18) |
| b. Raw Materials Consumed | 1,255.77 | 997.74 | 4,501.94 |
| c. Purchases of Finished Goods | 51.86 | 28.95 | 152.29 |
| d. Employees Cost | 311.42 | 276.33 | 1,237.52 |
| e. Power and Fuel Cost | 1,295.06 | 1,022.31 | 4,362.93 |
| f. Freight and Handling Expenses | 798.02 | 789.26 | 3,091.68 |
| g. Depreciation | 281.47 | 267.16 | 1,138.37 |
| h. Other Expenditure | 828.48 | 770.39 | 3,398.61 |
| Total Expenditure | 4,578.16 | 4,018.34 | 17,724.16 |
| Profit from Operations before Other Income and Interest | 1,358.38 | 1,100.16 | 3,861.02 |
| Other Income | 108.53 | 96.33 | 397.35 |
| Profit Before Interest and Tax | 1,466.91 | 1,196.49 | 4,258.37 |
| Interest | 94.15 | 91.23 | 405.57 |
| Profit from Ordinary Activities before Tax | 1,372.76 | 1,105.26 | 3,852.80 |
| Tax Expense | 372.55 | 319.85 | 957.61 |
| Net Profit (before profit of Associates and adjustment for Minority Interest) | 1,000.21 | 785.41 | 2,895.19 |
| Add : Share in Profit of Associates | 14.14 | 11.17 | 43.78 |
| Less: Minority Share | 262.68 | 221.52 | 659.96 |
| Net Profit | 751.67 | 575.06 | 2,279.01 |
| Paid up Equity Share Capital (Face Value ₹ 10 per share) | 91.72 | 91.70 | 91.72 |
| Reserves |  |  | 14,429.19 |
| Basic EPS for the period (₹) | 81.96 | 62.71 | 248.52 |
| Diluted EPS for the period (₹) | 81.90 | 62.70 | 248.35 |
| Total Public Shareholding * |  |  |  |
| Number of Shares (000's) | 58,235 | 58,229 | 58,175 |
| Percentage of Shareholding | 63.50\% | 63.51\% | 63.44\% |
| Promoter \& promoter group shareholding * |  |  |  |
| a) Pledged / Encumbered |  |  |  |
| Number of Shares (000's) | - | - | - |
| Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) | - | - | - |
| Percentage of Shares (as a \% of the total share capital of the Company) <br> b) Non-encumbered | - | - | - |
| Number of Shares (000's) | 23,430 | 23,381 | 23,412 |
| Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) | 100.00\% | 100.00\% | 100.00\% |
| Percentage of Shares (as a \% of the total share capital of the Company) <br> * Excludes shares represented by Global Depository Receipts. | 25.55\% | 25.50\% | 25.53\% |

₹ Crore

| Particulars |  | Three Months Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 30-06-2011 | 30-06-2010 | 31-03-2011 |
|  |  | (Unaudited) | (Unaudited) | (Audited) |
| 1. SEGMENT REVENUE |  |  |  |  |
| a Viscose Staple Fibre and Wood Pulp <br> b Cement - Grey,White and Allied Products <br> c Chemicals - Caustic Soda and Allied Chemicals <br> d Textiles - Fabric and Yarn <br> e Others \# |  | $\begin{array}{r} 1,101.91 \\ 4,617.34 \\ 153.44 \\ 108.84 \\ 0.28 \end{array}$ | $\begin{array}{r} 967.62 \\ 3,973.63 \\ 118.63 \\ 93.35 \\ 0.22 \end{array}$ | $\begin{array}{r} 4,829.59 \\ 15,969.13 \\ 542.34 \\ 418.94 \\ 1.03 \end{array}$ |
| (Less) : Inter Segment Revenue | TOTAL | $\begin{array}{r} \hline 5,981.81 \\ (45.27) \\ \hline \end{array}$ | $\begin{array}{r} \hline 5,153.45 \\ (34.95) \\ \hline \end{array}$ | $\begin{array}{r} 21,761.03 \\ (175.85) \\ \hline \end{array}$ |
| Total Operating Income |  | 5,936.54 | 5,118.50 | 21,585.18 |
| 2. SEGMENT RESULTS |  |  |  |  |
| a Viscose Staple Fibre and Wood Pulp <br> b Cement - Grey, White and Allied Products <br> c Chemicals - Caustic Soda and Allied Chemicals <br> d Textiles - Fabric and Yarn <br> e Others \# |  | $\begin{array}{r}348.45 \\ 998.03 \\ 26.20 \\ 5.83 \\ 0.22 \\ \hline\end{array}$ | $\begin{array}{r}280.94 \\ 831.36 \\ 22.65 \\ 3.99 \\ 0.39 \\ \hline\end{array}$ | $\begin{array}{r}1,492.06 \\ 2,422.18 \\ 90.41 \\ 17.53 \\ 1.68 \\ \hline\end{array}$ |
|  | TOTAL | 1,378.73 | 1,139.33 | 4,023.86 |
| Add / (Less) : <br> Interest <br> Net Unallocable Income / (Expenditure ) |  | (94.15) 88.18 | $\begin{gathered} (91.23) \\ 57.16 \\ \hline \end{gathered}$ | (405.57) <br> 234.51 |
| Profit from Ordinary Activities before Tax |  | 1,372.76 | 1,105.26 | 3,852.80 |
| 3. CAPITAL EMPLOYED <br> (Segment Assets - Segment Liabilities) |  | $\begin{gathered} \text { As on } \\ 30-06-2011 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { As on } \\ 30-06-2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { As on } \\ 31-03-2011 \\ \hline \end{gathered}$ |
| a Viscose Staple Fibre and Wood Pulp <br> b Cement - Grey,White and Allied Products <br> c Chemicals - Caustic Soda and Allied Chemicals <br> d Textiles - Fabric and Yarn <br> e Others \# |  | 2,840.92 | 2,377.24 | 2,665.61 |
|  |  | 17,380.06 | 14,648.42 | 16,558.61 |
|  |  | 468.50 | 406.76 | 439.66 |
|  |  | 186.68 | 182.19 | 180.35 |
|  |  | 44.39 | 25.00 | 26.19 |
|  | TOTAL | 20,920.55 | 17,639.61 | 19,870.42 |
| Add: Unallocated Corporate Capital Employed |  | 7,753.01 | 7,030.55 | 7,798.61 |
| TOTAL CAPITAL EMPLOYED |  | 28,673.56 | 24,670.16 | 27,669.03 |

\# Others' segment represents mainly Investment Subsidiaries.

## GRASIM INDUSTRIES LIMITED

## NOTES:

1. a. Pursuant to Clause 41 of the Listing Agreement, the Company, as per past practice, has opted to publish Consolidated Financial Results. The Standalone Financial Results are available at the Company's websites, viz., www.grasim.com and www.adityabirla.com.
b. The Financial Results for the quarter ended 30th June, 2011 were reviewed by the Audit Committee of the Board and approved by the Board of Directors ("Board") at their respective meetings held on 30th July, 2011.
c. The Financial Results of the current period are strictly not comparable with the previous period for the reasons elaborated in Note 4.
2. Key numbers of Standalone Financial Results of the Company for the quarter ended 30th June, 2011 are as under:

| Particulars | Three Months ended |  | Year ended |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{3 0 - 0 6 - 2 0 1 1}$ <br> (Unaudited) | $\mathbf{3 0 - 0 6 - 2 0 1 0}$ <br> (Unaudited) | $\mathbf{3 1 - 0 3 - 2 0 1 1}$ <br> (Audited) |
| Total Operating Income | $\mathbf{1 , 0 4 3 . 9 4}$ | $\mathbf{9 6 4 . 4 7}$ | $\mathbf{4 , 6 4 5 . 9 4}$ |
| Profit from Ordinary Activities before Tax | $\mathbf{4 0 8 . 2 2}$ | $\mathbf{3 0 5 . 8 1}$ | $\mathbf{1 , 5 9 5 . 2 0}$ |
| Net Profit from Ordinary Activities after Tax | $\mathbf{3 1 4 . 1 3}$ | $\mathbf{2 2 3 . 8 3}$ | $\mathbf{1 , 1 8 1 . 7 1}$ |

3. The production of Viscose Staple Fibre at its Nagda Plant was suspended w.e.f. 3rd June, 2011 on account of water shortage. With onset of monsoon, operations have since been resumed at full capacity from 30th June, 2011. The Chemical plant at Nagda, was operating at almost 50\% capacity during the said period. In the previous year also the operations of the said plants were impacted from 31st May, 2010 to 26th July, 2010.
4. a. UltraTech Cement Ltd a subsidiary of the Company, through its subsidiary UltraTech Cement Middle East Investments Limited acquired controlling interest of Star Cement Co. LLC, UAE and other associate companies, in a phased manner beginning 27th August, 2010 during the year ended 31st March, 2011. Accordingly, the Financial Results of the said companies were included in the Company's Consolidated Financial Results from the respective dates of acquisition.

## GRASIM INDUSTRIES LIMITED

b. During the quarter, the Company has acquired $1 / 3$ rd equity interest in Aditya Holding AB , Sweden for a consideration of ₹ 274.89 Crore, which has acquired Domsjö Fabriker AB, Sweden, a pulp manufacturing company to strengthen pulp supplies. The Consolidated Financial Results of Aditya Holding AB have been considered as an Associate in Consolidated Financial Results of the Company from the date of acquisition, 13th June, 2011.
5. Consolidated tax expenses for the year ended 31st March, 2011 are net of $₹ 150.81$ Crore being reversal of excess provisions related to earlier years.
6. During the quarter, the Company has allotted 3,060 fully paid up equity shares of $₹ 10$ each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006.
7. Previous periods' figures have been regrouped/rearranged wherever necessary to conform to the current periods’ classification.
8. The status of investors' complaints is as under :

Opening - 0, Received - 5, Resolved - 5, Closing - 0

For and on behalf of Board of Directors

Place : Mumbai
Date : 30th July, 2011

## Adesh Gupta

Manager, Whole-Time Director \& CFO

GRASIM INDUSTRIES LIMITED

| UNAUDITED STANDALONE FINANCIAL <br> FOR THE QUARTER ENDED 30-06 | RESULTS <br> 011 |  | Cror |
| :---: | :---: | :---: | :---: |
| Particulars | Three Months Ended |  | Year Ended |
|  | 30-06-2011 | 30-06-2010 | 31-03-2011 |
|  | (Unaudited) | (Unaudited) | (Audited) |
| Net Sales / Income from Operations | 1,023.39 | 944.92 | 4,517.04 |
| Other Operating Income | 20.55 | 19.55 | 128.90 |
| Total Operating Income | 1,043.94 | 964.47 | 4,645.94 |
| Expenditure: <br> a. Decrease / (Increase) in stock in trade and work in progress <br> b. Raw Materials Consumed <br> c. Employees Cost <br> d. Power and Fuel Cost <br> e. Freight and Handling Expenses <br> f. Depreciation <br> g. Other Expenditure |  |  |  |
|  | (142.96) | (13.54) | (10.09) |
|  | 517.67 | 406.83 | 1,949.70 |
|  | 76.39 | 70.54 | 300.01 |
|  | 138.12 | 105.73 | 498.93 |
|  | 11.11 | 11.84 | 52.75 |
|  | 35.07 | 44.47 | 176.29 |
|  | 70.15 | 62.34 | 335.33 |
| Total Expenditure | 705.55 | 688.21 | 3,302.92 |
| Profit from Operations before Other Income and Interest | 338.39 | 276.26 | 1,343.02 |
| Other Income | 80.43 | 39.78 | 297.77 |
| Profit Before Interest and Tax | 418.82 | 316.04 | 1,640.79 |
| Interest | 10.60 | 10.23 | 45.59 |
| Profit from Ordinary Activities before Tax | 408.22 | 305.81 | 1,595.20 |
| Tax Expenses | 94.09 | 81.98 | 413.49 |
| Net Profit | 314.13 | 223.83 | 1,181.71 |
| Paid up Equity Share Capital (Face Value ₹ 10 per share) Reserves | 91.72 | 91.70 | $\begin{array}{r} 91.72 \\ 8,032.07 \end{array}$ |
| Basic EPS for the period (₹) | 34.25 | 24.41 | 128.86 |
| Diluted EPS for the period (₹) | 34.23 | 24.40 | 128.77 |
| Total Public Shareholding * <br> - Number of Shares (000's) <br> - Percentage of Shareholding <br> Promoter and promoter group shareholding * <br> a) Pledged / Encumbered <br> - Number of Shares ( 000 's) <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the Company) <br> b) Non-encumbered <br> - Number of Shares (000's) <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the Company) <br> * Excludes shares represented by Global Depository Receipts. |  |  |  |
|  | 58,235 | 58,229 | 58,175 |
|  | 63.50\% | 63.51\% | 63.44\% |
|  |  |  |  |
|  | - | - | - |
|  | - | - | - |
|  | - | - | - |
|  | 23,430 | 23,381 | 23,412 |
|  | 100.00\% | 100.00\% | 100.00\% |
|  | 25.55\% | 25.50\% | 25.53\% |

## STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER ENDED 30-06-2011

₹ Crore


## NOTES:

1. The Financial Results for the quarter ended 30th June, 2011 were reviewed by the Audit Committee of the Board and approved by the Board of Directors ("Board") at their respective meetings held on 30th July, 2011.
2. The production of Viscose Staple Fibre at its Nagda Plant was suspended w.e.f. 3rd June, 2011 on account of water shortage. With onset of monsoon, operations have since been resumed at full capacity from 30th June, 2011. The Chemical plant at Nagda, was operating at almost 50\% capacity during the said period. In the previous year also the operations of the said plants were impacted from 31st May, 2010 to 26th July, 2010.
3. During the quarter, the Company has acquired $1 / 3$ rd equity interest in Aditya Holding AB , Sweden for a consideration of ₹ 274.89 Crore, which has acquired Domsjö Fabriker AB, Sweden, a pulp manufacturing company to strengthen pulp supplies.
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