

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30-06-2012

| | FOR THE QUARTER ENDED 30-06-2012 | | | | | | |
|--|--|--------------------|--------------------|------------------|----------------------|--|--|
| PART I: STATEMENT OF CONSOLIDATED UNAUDITED RESULTS FOR THE QUARTER ENDED 30-06-2012 ₹ Crore | | | | | | | |
| | | | Three Months Ended | | Year Ended | | |
| II | Particulars | 30-06-2012 | 31-03-2012 | 30-06-2011 | 31-03-2012 | | |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | | |
| 1 | Income from Operations | | | | | | |
| | Net Sales / Income from Operations (Net of Excise Duty) | 6,793.42 | 7,205.80 | 5,859.01 | 24,987.84 | | |
| | Other Operating Income | 38.54 | 83.36 | 47.87 | 256.46 | | |
| | Total Income from Operations (Net) | 6,831.96 | 7,289.16 | 5,906.88 | 25,244.30 | | |
| 2 | Expenses | | | | | | |
| | Cost of Materials Consumed | 1,482.73 | 1,410.61 | 1,256.49 | 5,365.67 | | |
| | Purchases of Stock-in-Trade | 75.88 | 72.54 | 51.86 | 261.61 | | |
| | Changes [Decrease / (Increase)] in Inventories of Finished Goods, | (80.36) | 174.72 | (243.92) | (85.82) | | |
| | Work-in-Progress and Stock-in-Trade | 275.22 | 368.61 | 310.99 | 1 277 17 | | |
| | Employee Benefits Expense Power and Fuel Cost | 375.33 1,389.02 | 368.61 1,505.68 | 1,295.68 | 1,377.17 5,460.49 | | |
| | Freight and Handling Expenses | 1,078.62 | 1,136.71 | 891.43 | 3,885.76 | | |
| | Depreciation and Amortisation Expense | 297.88 | 300.48 | 281.47 | 1,154.41 | | |
| | Other Expenses | 878.98 | 1,010.79 | 721.09 | 3,404.53 | | |
| | Total Expenses | 5,498.08 | 5,980.14 | 4,565.09 | 20,823.82 | | |
| 3 | Profit from Operations before Other Income and Finance Costs (1 - 2) | 1,333.88 | 1,309.02 | 1,341.79 | 4,420.48 | | |
| 3 4 | Other Income | 1,55.65 | 273.43 | 1,341.79 | 745.36 | | |
| 5 | Profit from Operations before Finance Costs and Tax (3 + 4) | 1,469.53 | 1,582.45 | 1,466.91 | 5,165.84 | | |
| 5 6 | Finance Costs | 73.99 | 79.91 | 94.15 | 313.64 | | |
| 7 | Profit from Ordinary Activities before Tax (5 - 6) | 1,395.54 | 1,502.54 | 1,372.76 | 4,852.20 | | |
| , 0 | | 385.55 | 380.66 | , | | | |
| 8 | Tax Expense | 385.55 | 380.00 | 372.55 | 1,320.77 | | |
| 9 | Net Profit after Tax before profit of Associates and adjustment for Minority Interest (7 - 8) | 1,009.99 | 1,121.88 | 1,000.21 | 3,531.43 | | |
| 10 | Add : Share in Profit of Associates | 8.64 | 34.46 | 14.14 | 63.16 | | |
| 11 | Less : Minority Share | 300.63 | 347.56 | 262.68 | 947.13 | | |
| 12 | Net Profit for the Period (9 +10 - 11) | 718.00 | 808.78 | 751.67 | 2,647.46 | | |
| | Paid up Equity Share Capital (Face Value ₹ 10 per share) | 91.74 | 91.72 | 91.72 | 91.72 | | |
| | Reserves excluding Revaluation Reserves | | | | 16,935.01 | | |
| 13 | Earnings per Share (of ₹ 10/- each) (not annualised): | | | | , | | |
| | (a) Basic (₹) | 78.27 | 88.18 | 81.96 | 288.65 | | |
| | (b) Diluted (₹) | 78.21 | 88.10 | 81.90 | 288.40 | | |
| | F II : SELECT INFORMATION FOR THE QUARTER ENDED 30-06-2012 | | | | | | |
| Α | PARTICULARS OF SHAREHOLDING Public Shareholding * | | | | | | |
| | Number of Shares (000's) | 57,417 | 57,744 | 58,235 | 57,744 | | |
| | Percentage of Shareholding | 62.60% | 62.96% | 63.50% | 62.96% | | |
| | Promoter & promoter group shareholding * | | | | | | |
| | a) Pledged / Encumbered | | | | | | |
| | - Number of Shares (000's) | - | - | - | - | | |
| | Percentage of Shares (as a % of the total shareholding of promoter and promoter group) | - | - | - | - | | |
| | - Percentage of Shares (as a % of the total share capital of the Company) | _ | _ | - | - | | |
| | b) Non-encumbered | | | | | | |
| | - Number of Shares (000's) | 23,429 | 23,429 | 23,430 | 23,429 | | |
| | - Percentage of Shares (as a % of the total shareholding of promoter | 100.00% | 100.00% | 100.00% | 100.00% | | |
| | and promoter group) $P_{\text{transmiss}}$ of Charge (eq. e. 9), of the total charge constant of the Component) | 05 540 | 25 550/ | 35 55 0 (| | | |
| | Percentage of Shares (as a % of the total share capital of the Company) * Excludes shares represented by Global Depository Receipts | 25.54% | 25.55% | 25.55% | 25.55% | | |
| В | INVESTORS COMPLAINTS | | | | | | |
| | Pending at the beginning of the Quarter | - | | | | | |
| | Received during the Quarter | 5 | | | | | |
| | Disposed during the Quarter | 5 | | | | | |
| | Remaining unresolved at the end of the Quarter | - | | | | | |

UNAUDITED CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER ENDED 30-06-2012

| FOR THE QUARTER ENDED 50-00-2012 ₹ | | | | | | | |
|---|-------------|-------------|-----------------|------------|--|--|--|
| Particulars | Th | Year Ended | | | | | |
| | 30-06-2012 | 31-03-2012 | 30-06-2011 | 31-03-2012 | | | |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | | | |
| 1. SEGMENT REVENUE | | | | | | | |
| a Viscose Staple Fibre and Wood Pulp | 1,202.78 | 1,369.25 | 1,102.00 | 5,007.17 | | | |
| b Cement - Grey, White and Allied Products | 5,362.99 | 5,659.09 | 4,589.09 | 19,235.70 | | | |
| c Chemicals - Caustic Soda and Allied Chemicals | 234.41 | 219.72 | 153.44 | 776.79 | | | |
| d Others # | 110.48 | 117.98 | 109.40 | 483.65 | | | |
| TOTAL | 6,910.66 | 7,366.04 | 5,953.93 | 25,503.31 | | | |
| (Less) : Inter Segment Revenue | (78.70) | (76.88) | (47.05) | (259.01) | | | |
| Total Operating Income | 6,831.96 | 7,289.16 | 5,906.88 | 25,244.30 | | | |
| 2. SEGMENT RESULTS | | | | | | | |
| a Viscose Staple Fibre and Wood Pulp | 234.58 | 213.34 | 348.45 | 1,131.46 | | | |
| b Cement - Grey, White and Allied Products | 1,083.34 | 1,079.88 | 998.03 | 3,320.52 | | | |
| c Chemicals - Caustic Soda and Allied Chemicals | 57.35 | 23.36 | 26.20 | 125.70 | | | |
| d Others # | 0.82 | 6.66 | 6.05 | 27.72 | | | |
| TOTAL | 1,376.09 | 1,323.24 | 1,378.73 | 4,605.40 | | | |
| Add / (Less) : | <u>,</u> | <u> </u> | , - · · · · · - | , | | | |
| Finance Costs | (73.99) | (79.91) | (94.15) | (313.64) | | | |
| Net Unallocable Income / (Expenditure) | 93.44 | 259.21 | 88.18 | 560.44 | | | |
| Profit from Ordinary Activities before Tax | 1,395.54 | 1,502.54 | 1,372.76 | 4,852.20 | | | |
| | As on | As on | As on | As on | | | |
| | 30-06-2012 | 31-03-2012 | 30-06-2011 | 31-03-2012 | | | |
| 3. CAPITAL EMPLOYED | | | | | | | |
| (Segment Assets - Segment Liabilities) | | | | | | | |
| a Viscose Staple Fibre and Wood Pulp | 4,211.10 | 3,722.96 | 2,809.92 | 3,722.96 | | | |
| b Cement - Grey, White and Allied Products | 20,291.20 | 19,322.09 | 17,381.75 | 19,322.09 | | | |
| c Chemicals - Caustic Soda and Allied Chemicals | 726.15 | 558.80 | 457.47 | 558.80 | | | |
| d Others # | 244.98 | 229.45 | 230.82 | 229.45 | | | |
| TOTAL | 25,473.43 | 23,833.30 | 20,879.96 | 23,833.30 | | | |
| Add: Unallocated Corporate Capital Employed | 7,458.84 | 7,483.54 | 7,793.60 | 7,483.54 | | | |
| TOTAL CAPITAL EMPLOYED | 32,932.27 | 31,316.84 | 28,673.56 | 31,316.84 | | | |
| # Others segment mainly represents Textiles and Investment Subsidiaries | | | | | | | |

NOTES:

1. The Company has opted to publish Consolidated Financial Results. Key numbers of Standalone Financial Results of the Company for the quarter ended 30th June, 2012 are as under:

| | | | | ₹ Crore | | |
|---|----------|---------------------------|-------------------------------|-------------------------|--|--|
| Particulars | Thr | Three Months ended | | | | |
| | | 31-03-2012 (Unaudited) | 30-06-2011 (Unaudited) | 31-03-2012 (Audited) | | |
| Total Operating Income | 1,258.30 | 1,412.24 | 1,044.20 | 4,969.72 | | |
| Profit from Ordinary Activities before Tax | 337.62 | 322.76 | 408.22 | 1,541.79 | | |
| Net Profit from Ordinary Activities after Tax | 272.94 | 243.55 | 314.13 | 1,177.00 | | |

The Standalone Financial Results are available at the Company's websites given below.

- 2. Viscose Staple Fibre (VSF) and Chemical Plant operations at Nagda which were interrupted for 27 days in the corresponding quarter of last year due to water shortage, operated uninterruptedly during the quarter. However, in July 2012 the operations at these plants were impacted for first 11 days due to delayed monsoon.
- 3. Competition Commission of India has passed an order dated 21st June, 2012 levying a penalty of ₹ 1,175.49 Crore on UltraTech Cement Limited (UTCL), a subsidiary of the Company, along with certain other cement manufacturing companies for alleged cartelisation. UTCL will appeal to the Competition Appellate Tribunal against the said order. No provision has been made in the accounts for any liability that may arise in this regard, based on legal opinion that UTCL has a good case in the said matter.
- 4. During the quarter, the Company has allotted 11,895 fully paid up equity shares of ₹ 10 each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006.
- 5. a. Previous periods' figures have been regrouped / rearranged wherever necessary to conform to the current periods' classification.
 - b. The above Results were reviewed by the Audit Committee and approved by the Board of Directors today.

For and on behalf of Board of Directors

Place : Mumbai Date : 27th July, 2012 **K.K. Maheshwari** Managing Director

GRASIM INDUSTRIES LIMITED Regd. Office: Birlagram, Nagda 456 331 (M.P.) An Aditya Birla Group Company www.grasim.com and www.adityabirla.com



UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30-06-2012

| PAF | T I: STATEMENT OF STANDALONE UNAUDITED RESULTS FO | | | | ₹ Cror |
|-----|--|------------------|------------------------------|------------------|-----------------------|
| | | Th 30-06-2012 | ree Months End 31-03-2012 | ed 30-06-2011 | Year Ended 31-03-2012 |
| | Particulars | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Income from Operations | (Chadanca) | (Chauditeu) | (Onauditeu) | (Huuncu) |
| | Net Sales / Income from Operations (Net of Excise Duty) | 1,239.02 | 1,388.48 | 1,023.65 | 4,872.44 |
| | Other Operating Income | 19.28 | 23.76 | 20.55 | 97.28 |
| | Total Income from Operations (Net) | 1,258.30 | 1,412.24 | 1,044.20 | 4,969.72 |
| | Total income from Operations (Net) | 1,230.50 | 1,412.24 | 1,044.20 | 4,909.12 |
| 2 | Expenses | | | | |
| | Cost of Materials Consumed | 640.61 | 629.78 | 518.39 | 2,405.33 |
| | Purchases of Stock-in-Trade | 3.91 | 7.60 | - | 15.70 |
| | Changes [Decrease / (Increase)] in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade | (67.93) | 120.04 | (142.96) | (132.1) |
| | Employee Benefits Expense | 88.52 | 93.73 | 76.02 | 331.14 |
| | Power and Fuel Cost | 179.34 | 180.99 | 138.80 | 675.6 |
| | Freight and Handling Expenses | 20.63 | 22.95 | 10.88 | 67.9 |
| | Depreciation and Amortisation Expense | 35.97 | 36.93 | 35.07 | 144.20 |
| | Other Expenses Total Expenses | 78.68 979.73 | 116.59 1,208.61 | 69.61 705.81 | 347.6 3,855.5 |
| | | 717.15 | 1,200.01 | 705.01 | 5,055.5 |
| i | Profit from Operations before Other Income and Finance Costs (1 - 2) | 278.57 | 203.63 | 338.39 | 1,114.1 |
| | Other Income | 65.15 | 126.51 | 80.43 | 463.4 |
| | Profit from Ordinary Activities Before Finance Costs and Tax (3 + 4) | 343.72 | 330.14 | 418.82 | 1,577.6 |
| 5 | Finance Costs | 6.10 | 7.38 | 10.60 | 35.82 |
| 7 | Profit from Ordinary Activities before Tax (5 - 6) | 337.62 | 322.76 | 408.22 | 1,541.7 |
| 3 | Tax Expense | 64.68 | 79.21 | 94.09 | 364.79 |
|) | Net Profit for the period (7 - 8) | 272.94 | 243.55 | 314.13 | 1,177.0 |
| 0 | Paid-up Equity Share Capital (Face Value ₹ 10 per share) | 91.74 | 91.72 | 91.72 | 91.7 |
| 1 | Reserve excluding Revaluation Reserves | 91.74 | 91.72 | 91.72 | 9,007.6 |
| 2 | Earnings per Share (of ₹ 10/- each) (not annualised): | | | | 9,007.0 |
| | (a) Basic (₹) | 29.76 | 26.55 | 34.25 | 128.3 |
| | (a) Date (\mathbf{x}) (b) Diluted $(\mathbf{\overline{x}})$ | 29.73 | 26.53 | 34.23 | 128.2 |
| PAF | T II: SELECT INFORMATION FOR THE QUARTER ENDED 30-0 | | | | |
| L | PARTICULARS OF SHAREHOLDING | | | | |
| | Public Shareholding * | | | | |
| | - Number of Shares (000's) | 57,417 | 57,744 | 58,235 | 57,74 |
| , | - Percentage of Shareholding Promoters and Promoter Group Shareholding * | 62.60% | 62.96% | 63.50% | 62.96 |
| | a) Pledged / Encumbered | | | | |
| | - Number of Shares (000's) | - | - | - | - |
| | - Percentage of Shares (as a % of the total shareholding of promoter | - | - | - | - |
| | and promoter group) | | | | |
| | Percentage of Shares (as a % of the total share capital of the Company) b) Non-encumbered | - | - | - | - |
| | - Number of Shares (000's) | 23,429 | 23,429 | 23,430 | 23,4 |
| | - Percentage of Shares (as a % of the total shareholding of promoter | 100% | 100% | 100% | 100 |
| | and promoter group) | | | | |
| | Percentage of Shares (as a % of the total share capital of the Company) * Excludes shares represented by Global Depository Receipts | 25.54% | 25.55% | 25.55% | 25.55 |
| 1 | INVESTORS COMPLAINTS | | | | |
| | Pending at the beginning of the Quarter | - | | | |
| | Received during the Quarter Disposed of during the Quarter | 5 5 | | | |
| | Remaining unresolved at the end of the Quarter | - | | | |

UNAUDITED STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER ENDED 30-06-2012

| ₹ Crore | | | | | |
|---|-----|--------------------|-----------------|-----------------|--------------------|
| | | Three Months Ended | | | Year Ended |
| Particulars | | 30-06-2012 | 31-03-2012 | 30-06-2011 | 31-03-2012 |
| | | | (Unaudited) | (Unaudited) | (Audited) |
| | | | | | |
| 1. SEGMENT REVENUE | | | | | |
| Viscose Staple Fibre | | 1,061.93 | 1,227.85 | 901.63 | 4,292.37 |
| Chemicals - Caustic Soda and Allied Chemicals | | 234.41 | 219.72 | 153.44 | 776.79 |
| Others * | | 24.91 | 24.66 | 25.32 | 105.22 |
| ТО | TAL | 1,321.25 | 1,472.23 | 1,080.39 | 5,174.38 |
| (Less) : Inter Segment Revenue | | (62.95) | (59.99) | (36.19) | (204.66) |
| Total Operating Income | | 1,258.30 | 1,412.24 | 1,044.20 | 4,969.72 |
| 2. SEGMENT RESULTS | | | | | |
| | | 250.20 | 205.24 | 224.22 | 1.062.06 |
| Viscose Staple Fibre Chemicals - Caustic Soda and Allied Chemicals | | 250.20 57.35 | 205.24 23.36 | 324.22 26.20 | 1,062.96 125.70 |
| Others * | | 2.11 | 25.50 | 26.20 | 9.83 |
| | TAL | 309.66 | 2.33 | 352.94 | 1,198.49 |
| Add / (Less) : | IAL | 509.00 | 231.15 | 552.94 | 1,190.49 |
| Finance Costs | | (6.10) | (7.38) | (10.60) | (35.82) |
| Net Unallocable Income / (Expenditure) | | 34.06 | 99.01 | 65.88 | 379.12 |
| Profit from Ordinary Activities before Tax | | 337.62 | 322.76 | 408.22 | 1,541.79 |
| | | As on | As on | As on | As on |
| | | 30-06-2012 | 31-03-2012 | 30-06-2011 | 31-03-2012 |
| 3. CAPITAL EMPLOYED | | | | | |
| (Segment Assets - Segment Liabilities) | | | | | |
| Viscose Staple Fibre | | 3,094.00 | 2,705.26 | 1,993.82 | 2,705.26 |
| Chemicals - Caustic Soda and Allied Chemicals | | 726.15 | 558.80 | 457.47 | 558.80 |
| Others * | | 38.50 | 32.42 | 24.86 | 32.42 |
| ТО | TAL | 3,858.65 | 3,296.48 | 2,476.15 | 3,296.48 |
| Add: Unallocated Corporate Capital Employed | | 6,690.35 | 6,761.87 | 6,981.88 | 6,761.87 |
| TOTAL CAPITAL EMPLOYED | | 10,549.00 | 10,058.35 | 9,458.03 | 10,058.35 |
| * Others mainly represents Textiles | | | | | |
| Oulers manny represents Textues | | | | | |

NOTES:

- Viscose Staple Fibre (VSF) and Chemical Plant operations at Nagda which were interrupted for 27 days in corresponding quarter of last year due to water shortage, operated uninterruptedly during the quarter. However, in July 2012 the operations at these plants were impacted for first 11 days due to delayed monsoon.
- 2. During the quarter, the Company has allotted 11,895 fully paid up equity shares of ₹ 10 each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006.
- 3. a. Previous periods' figures have been regrouped / rearranged wherever necessary to conform to the current periods' classification.
 - The above Results were reviewed by the Audit Committee and approved by the Board of Directors today.

For and on behalf of Board of Directors

Place : Mumbai Date : 27th July, 2012 **K.K. Maheshwari** Managing Director

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