| UNAUDITED CONSOLIDATED FINANCIAL RESULTS <br> FOR THE QUARTER ENDED 30-06-2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PART I: STATEMENT OF CONSOLIDATED UNAUDITED RESULTS FOR THE QUARTER ENDED 30-06-2013 |  |  |  |  | ₹ Crore |
| Particulars |  | Three Months Ended |  |  | Year Ended |
|  |  | 30-06-2013 | 31-03-2013 | 30-06-2012 | 31-03-2013 |
|  |  | (Unaudited) | (Audited) <br> Refer Note 1(d) | (Unaudited) | (Audited) |
| 1 | Income from Operations |  |  |  |  |
|  | Net Sales / Income from Operations (Net of Excise Duty) Other Operating Income | $\begin{array}{r} \mathbf{6}, \mathbf{8 9 5 . 0 8} \\ 45.28 \end{array}$ | $\begin{gathered} \mathbf{7 , 5 5 2 . 5 0} \\ 119.91 \end{gathered}$ | $\begin{array}{r} \mathbf{6 , 7 9 5 . 4 8} \\ 40.66 \end{array}$ | $\begin{array}{r} 27,639.72 \\ 264.60 \end{array}$ |
|  | Total Income from Operations (Net) | 6,940.36 | 7,672.41 | 6,836.14 | 27,904.32 |
| 2 | Expenses |  |  |  |  |
|  | Cost of Materials Consumed <br> Purchases of Stock-in-Trade <br> Changes [Decrease / (Increase)] in Inventories of Finished Goods, <br> Work-in-Progress and Stock-in-Trade <br> Employee Benefits Expense <br> Power and Fuel Cost <br> Freight and Handling Expenses <br> Depreciation and Amortisation Expense <br> Other Expenses | $\begin{array}{r} 1,595.49 \\ 102.03 \\ (48.33) \\ \\ 453.42 \\ 1,327.98 \\ 1,173.09 \\ 343.89 \\ 1,020.95 \end{array}$ | $\begin{array}{r} 1,676.33 \\ 91.19 \\ 110.06 \\ \\ 456.45 \\ 1,406.84 \\ 1,278.12 \\ 328.57 \\ 1,075.01 \end{array}$ | $\begin{array}{r} 1,482.73 \\ 75.87 \\ (80.36) \\ \\ 375.33 \\ 1,387.65 \\ 1,080.69 \\ 297.88 \\ 882.47 \end{array}$ | $\begin{array}{r} 6,143.15 \\ 339.65 \\ (196.25) \\ \\ 1,670.63 \\ 5,603.83 \\ 4,469.47 \\ 1,252.06 \\ 3,950.25 \end{array}$ |
|  | Total Expenses | 5,968.52 | 6,422.57 | 5,502.26 | 23,232.79 |
| 3 | Profit from Operations before Other Income, Finance Costs and Exceptional Items (1-2) | 971.84 | 1,249.84 | 1,333.88 | 4,671.53 |
| 4 | Other Income | 233.53 | 207.45 | 135.65 | 619.53 |
| 5 | Profit from Ordinary Activities before Finance Costs and Exceptional Items (3 + 4) | 1,205.37 | 1,457.29 | 1,469.53 | 5,291.06 |
| 6 | Finance Costs | 95.00 | 81.07 | 73.99 | 324.14 |
| 7 | Profit from Ordinary Activities after Finance Costs but before Exceptional Items (5-6) | 1,110.37 | 1,376.22 | 1,395.54 | 4,966.92 |
| 8 | Exceptional Item (Refer Note 2) | - | 204.43 | - | 204.43 |
| 9 | Profit from Ordinary Activities before Tax (7+8) | 1,110.37 | 1,580.65 | 1,395.54 | 5,171.35 |
| 10 | Tax Expense | 258.90 | 469.78 | 385.55 | 1,467.21 |
| 11 | Net Profit after Tax before profit of Associates and adjustment for Minority Interest (9-10) | 851.47 | 1,110.87 | 1,009.99 | 3,704.14 |
|  | Add : Share in Profit of Associates | $\begin{array}{r} 25.41 \end{array}$ | $\begin{array}{r} 13.59 \\ 30687 \end{array}$ | $\begin{array}{r} 8.64 \\ 300.63 \end{array}$ | $\begin{array}{r} 73.65 \\ 107340 \end{array}$ |
| 13 | Less : Minority Interest |  |  |  | 1,073.40 |
| 14 | Net Profit for the Period (11-12-13) | 610.01 | 817.64 | 718.00 | 2,704.39 |
| 15 | Paid up Equity Share Capital (Face Value ₹ 10 per share) <br> Reserves excluding Revaluation Reserves <br> Earnings per Share (of ₹ 10/- each) (Not Annualised): <br> (a) Basic (₹) <br> (b) Diluted (₹) | $\begin{aligned} & 91.81 \\ & \\ & \mathbf{6 6 . 4 5} \\ & \mathbf{6 6 . 4 1} \end{aligned}$ | $\begin{aligned} & 91.79 \\ & \\ & \\ & \mathbf{8 9 . 0 9} \\ & \mathbf{8 9 . 0 2} \\ & \hline \end{aligned}$ | $\begin{array}{r} 91.74 \\ \\ \mathbf{7 8 . 2 7} \\ \mathbf{7 8 . 2 1} \\ \hline \end{array}$ | $\begin{array}{r} 91.79 \\ 19,522.09 \\ \\ \mathbf{2 9 4 . 7 5} \\ \mathbf{2 9 4 . 5 1} \\ \hline \end{array}$ |
| PART II : SELECT INFORMATION FOR THE QUARTER ENDED 30-06-2013 |  |  |  |  |  |
| A | PARTICULARS OF SHAREHOLDING <br> Public Shareholding * <br> Number of Shares ( 000 's) <br> Percentage of Shareholding <br> Promoter \& promoter group shareholding * <br> a) Pledged / Encumbered <br> - Number of Shares (000's) <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the Company) <br> b) Non-encumbered <br> - Number of Shares (000's) <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the Company) <br> Excludes shares represented by Global Depository Receipts | $\begin{array}{r} \mathbf{5 5 , 1 5 6} \\ \mathbf{6 0 . 0 9 \%} \\ \\ - \\ - \\ - \\ \\ \mathbf{2 3 , 4 2 9} \\ \mathbf{1 0 0 . 0 0 \%} \\ \mathbf{2 5 . 5 2 \%} \end{array}$ | $\begin{array}{r} \mathbf{5 5 , 3 5 0} \\ \mathbf{6 0 . 3 1 \%} \\ \\ - \\ - \\ - \\ \mathbf{2 3 , 4 2 9} \\ \mathbf{1 0 0 . 0 0 \%} \\ \mathbf{2 5 . 5 3 \%} \end{array}$ | $\begin{array}{r} \mathbf{5 7 , 4 1 7} \\ \mathbf{6 2 . 6 0 \%} \\ \\ - \\ - \\ - \\ \mathbf{2 3 , 4 2 9} \\ \mathbf{1 0 0 . 0 0 \%} \\ \mathbf{2 5 . 5 4 \%} \end{array}$ | $\begin{array}{r} \mathbf{5 5 , 3 5 0} \\ \mathbf{6 0 . 3 1 \%} \\ \\ \\ \\ \\ \\ 23,429 \\ \mathbf{1 0 0 . 0 0 \%} \\ 25.53 \% \end{array}$ |
| B | INVESTORS COMPLAINTS <br> Pending at the beginning of the Quarter <br> Received during the Quarter <br> Disposed of during the Quarter <br> Remaining unresolved at the end of the Quarter | $\begin{aligned} & 5 \\ & 5 \end{aligned}$ |  |  |  |

## UNAUDITED CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER ENDED 30-06-2013

Crore

| Particulars | Three Months Ended |  |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: |
|  | 30-06-2013 | 31-03-2013 | 30-06-2012 | 31-03-2013 |
|  | (Unaudited) | (Audited) <br> Refer Note 1(d) | (Unaudited) | (Audited) |
| 1. SEGMENT REVENUE |  |  |  |  |
| a Viscose Staple Fibre and Wood Pulp <br> b Cement - Grey, White and Allied Products <br> c Chemicals - Caustic Soda and Allied Chemicals <br> d Others \# | $\begin{array}{r} 1,367.61 \\ 5,293.98 \\ 224.27 \\ 135.85 \\ \hline \end{array}$ | $\begin{array}{r} 1,579.48 \\ 5,819.30 \\ 228.66 \\ 135.13 \end{array}$ | $\begin{array}{r} 1,202.83 \\ 5,362.20 \\ 239.33 \\ 110.48 \\ \hline \end{array}$ | $\begin{array}{r} 5,428.24 \\ 21,319.09 \\ 951.25 \\ 543.84 \\ \hline \end{array}$ |
| TOTAL <br> (Less) : Inter Segment Revenue | $\begin{array}{r} \hline 7,021.71 \\ (81.35) \\ \hline \end{array}$ | $\begin{array}{r} \hline 7,762.57 \\ (90.16) \end{array}$ | $\begin{array}{r} \hline 6,914.84 \\ (78.70) \end{array}$ | $\begin{array}{r} \hline 28,242.42 \\ (338.10) \end{array}$ |
| Total Operating Income | 6,940.36 | 7,672.41 | 6,836.14 | 27,904.32 |
| 2. SEGMENT RESULTS |  |  |  |  |
| a Viscose Staple Fibre and Wood Pulp <br> b Cement - Grey, White and Allied Products <br> c Chemicals - Caustic Soda and Allied Chemicals <br> d Others \# | $\begin{array}{r}105.37 \\ 860.21 \\ 38.78 \\ 6.07 \\ \hline\end{array}$ | $\begin{array}{r}154.33 \\ 1,092.12 \\ 42.40 \\ 10.89 \\ \hline 1\end{array}$ | $\begin{array}{r} 234.58 \\ 1,083.34 \\ 57.35 \\ 0.82 \\ \hline \end{array}$ | $\begin{array}{r} 724.68 \\ 3,848.30 \\ 210.72 \\ 30.99 \\ \hline \end{array}$ |
| TOTAL | 1,010.43 | 1,299.74 | 1,376.09 | 4,814.69 |
| Add / (Less) : <br> Finance Costs <br> Net Unallocable Income / (Expenditure ) | $\begin{aligned} & (95.00) \\ & 194.94 \end{aligned}$ | $\begin{aligned} & (81.07) \\ & 157.55 \end{aligned}$ | (73.99) 93.44 | $(324.14)$ 476.37 |
| Profit from Ordinary Activities after Finance Costs but before Exceptional Item | 1,110.37 | 1,376.22 | 1,395.54 | 4,966.92 |
| Exceptional Item (Refer Note 2) | - | 204.43 | - | 204.43 |
| Profit from Ordinary Activities before Tax | 1,110.37 | 1,580.65 | 1,395.54 | 5,171.35 |
|  | $\begin{gathered} \hline \text { As on } \\ 30-06-2013 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As on } \\ \text { 31-03-2013 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { As on } \\ 30-06-2012 \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { As on } \\ \text { 31-03-2013 } \\ \hline \end{array}$ |
| 3. CAPITAL EMPLOYED(Segment Assets - Segment Liabilities) |  |  |  |  |
| a Viscose Staple Fibre and Wood Pulp <br> b Cement - Grey, White and Allied Products <br> c Chemicals - Caustic Soda and Allied Chemicals <br> d Others \# | $\begin{array}{r} 6,451.90 \\ 23,227.30 \\ 1,579.03 \\ 280.60 \\ \hline \end{array}$ | $6,118.85$ <br> $22,525.47$ <br> $1,468.42$ <br> 272.71 <br> $30,385.4$ | $\begin{array}{r} 4,061.32 \\ 20,291.20 \\ 875.93 \\ 244.98 \\ \hline \end{array}$ | $\begin{array}{r} 6,118.85 \\ 22,525.47 \\ 1,468.42 \\ 272.71 \\ \hline \end{array}$ |
| TOTAL | 31,538.83 | 30,385.45 | 25,473.43 | 30,385.45 |
| Add: Unallocated Corporate Capital Employed | 7,045.93 | 7,354.77 | 7,458.84 | 7,354.77 |
| TOTAL CAPITAL EMPLOYED | 38,584.76 | 37,740.22 | 32,932.27 | 37,740.22 |

\# Others segment mainly represents Textiles and Investment Subsidiaries

## NOTES:

1. a. The Company has opted to publish Consolidated Financial Results. The Standalone Financial Results are available at the Company's websites, www.adityabirla.com and www.grasim.com and on the websites of the Stock Exchanges, www.bseindia.com and www.nseindia.com.
b. The above Results were reviewed by the Audit Committee and approved by the Board of Directors today.
c. Previous periods' figures have been regrouped/rearranged wherever necessary to conform to the current periods' classification.
d. The figures of the quarter ended 31st March, 2013 are the balancing figures between the audited figures in respect of the full financial year and published year to date figures upto nine months of the relevant financial year.
2. Exceptional item of ₹ 204.43 Crore appearing in audited results for the quarter and year ended 31st March, 2013 represents profit on sale of the long-term investments in Thai Carbon Black Public Company, Thailand and Alexandria Carbon Black Co., S.A.E., Egypt.
3. Key numbers of Standalone Financial Results of the Company are as under:

|  |  |  |  | ₹ Crore |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended |  |  | Year Ended |
|  | 30-06-2013 | 31-03-2013 | 30-06-2012 | 31-03-2013 |
|  | (Unaudited) | (Audited) Refer Note 1(d) | (Unaudited) | (Audited) |
| Total Operating Income | 1,163.07 | 1,396.19 | 1,263.22 | 5,255.01 |
| Profit before Tax * | 242.03 | 477.01 | 337.62 | 1,528.88 |
| Net Profit after Tax * | 226.13 | 372.37 | 272.94 | 1,225.99 |
| * Includes Exceptional Gain (Refer Note 2) | - | 204.43 | - | 204.43 |
| Net Profit after Tax (Excluding Exceptional Gain) | 226.13 | 167.94 | 272.94 | 1,021.56 |

4. During the quarter, following expansions have been completed:
a. Caustic Soda plant at Vilayat (Gujarat) of $1,82,500$ TPA
b. With commissioning of 20 MW captive Power Plant, the brownfield expansion of Viscose Staple Fibre at Harihar (Karnataka) is fully operational at 36,500 TPA
5. UltraTech Cement Ltd. (UTCL), a subsidiary of the Company, has commissioned a clinkerisation plant of 3.30 Mn . TPA at Malkhed, Karnataka in July 2013.
6. The Competition Commission of India (CCI) has vide its order dated 20th June, 2012 upheld the complaint of the Builders' Association of India alleging cartelisation against certain cement manufacturing companies including UTCL. The CCI has imposed a penalty of ₹ $1,175.49$ Crore on UTCL. UTCL has appealed to Competition Appellate Tribunal (COMPAT) against the CCI Order. Pending disposal of such appeal, COMPAT has granted interim stay on condition of deposit of $10 \%$ of the penalty amounting to ₹ 117.55 Crore, which has been complied.
UTCL continues to believe that it has a good case based on a legal opinion, accordingly no provision has been made.
7. During the quarter, the Company has allotted 16,561 fully paid up equity shares of $₹ 10$ each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006.

For and on behalf of Board of Directors

Place: Mumbai
Date : 3rd August, 2013

K.K.Maheshwari<br>Managing Director

Grasim Industries Limited<br>Regd. Office: Birlagram, Nagda 456331 (M.P.)<br>An Aditya Birla Group Company<br>www.adityabirla.com and www.grasim.com

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30-06-2013


| UNAUDITED STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER ENDED 30-06-2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Three Months Ended |  |  | Year Ended |
|  | 30-06-2013 | 31-03-2013 | 30-06-2012 | 31-03-2013 |
|  | (Unaudited) | (Audited) Refer Note 1(c) | (Unaudited) | (Audited) |
| 1. SEGMENT REVENUE |  |  |  |  |
| Viscose Staple Fibre Chemicals - Caustic Soda and Allied Chemicals Others * | $\begin{array}{r} 979.76 \\ 224.27 \\ 22.97 \end{array}$ | $\begin{array}{r} 1,216.36 \\ 228.66 \\ 18.42 \\ \hline \end{array}$ | $\begin{array}{r} 1,061.93 \\ 239.33 \\ 24.91 \\ \hline \end{array}$ | $\begin{array}{r} 4,472.26 \\ 951.25 \\ 94.96 \\ \hline \end{array}$ |
| TOTAL <br> (Less) : Inter Segment Revenue | $\begin{array}{r} \hline 1,227.00 \\ (63.93) \end{array}$ | $\begin{array}{r} 1,463.44 \\ (67.25) \end{array}$ | $\begin{array}{r} 1,326.17 \\ (62.95) \end{array}$ | $\begin{gathered} 5,518.47 \\ (263.46) \end{gathered}$ |
| Total Operating Income | 1,163.07 | 1,396.19 | 1,263.22 | 5,255.01 |
| 2. SEGMENT RESULTS |  |  |  |  |
| Viscose Staple Fibre Chemicals - Caustic Soda and Allied Chemicals Others * | $\begin{array}{r} 150.75 \\ 38.78 \\ 0.10 \\ \hline \end{array}$ | $\begin{array}{r} 180.49 \\ 42.40 \\ 0.62 \\ \hline \end{array}$ | $\begin{array}{r} 250.20 \\ 57.35 \\ 2.11 \\ \hline \end{array}$ | $\begin{array}{r} 810.44 \\ 210.72 \\ 5.34 \\ \hline \end{array}$ |
| TOTAL <br> Add / (Less) : <br> Finance Costs <br> Net Unallocable Income / (Expenditure) | $\begin{gathered} \hline 189.63 \\ \\ (7.82) \\ 60.22 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 223.51 \\ \\ (14.52) \\ 63.59 \end{gathered}$ | $\begin{gathered} 309.66 \\ \\ (6.10) \\ 34.06 \end{gathered}$ | $\begin{gathered} 1,026.50 \\ \\ (39.09) \\ 337.04 \end{gathered}$ |
| Profit from Ordinary Activities after Finance Costs but before Exceptional Item | 242.03 | 272.58 | 337.62 | 1,324.45 |
| Exceptional Item (Refer Note 2) | - | 204.43 | - | 204.43 |
| Profit from Ordinary Activities before Tax | 242.03 | 477.01 | 337.62 | 1,528.88 |
|  | $\begin{gathered} \hline \text { As on } \\ \text { 30-06-2013 } \end{gathered}$ | $\begin{gathered} \hline \text { As on } \\ \mathbf{3 1 - 0 3 - 2 0 1 3} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \hline \text { As on } \\ \text { 30-06-2012 } \end{gathered}$ | $\begin{gathered} \hline \text { As on } \\ \text { 31-03-2013 } \end{gathered}$ |
| 3. CAPITAL EMPLOYED <br> (Segment Assets - Segment Liabilities) |  |  |  |  |
| Viscose Staple Fibre <br> Chemicals - Caustic Soda and Allied Chemicals Others * | $4,330.19$ $1,579.03$ 33.20 | 4,088.17 <br> 1,468.42 <br> 29.91 | $\begin{array}{r} 2,944.22 \\ 875.93 \\ 38.50 \\ \hline \end{array}$ | $\begin{array}{r} 4,088.17 \\ 1,468.42 \\ 29.91 \\ \hline \end{array}$ |
| TOTAL | 5,942.42 | 5,586.50 | 3,858.65 | 5,586.50 |
| Add: Unallocated Corporate Capital Employed | 6,082.48 | 6,174.53 | 6,690.35 | 6,174.53 |
| TOTAL CAPITAL EMPLOYED | 12,024.90 | 11,761.03 | 10,549.00 | 11,761.03 |

* Others represent mainly Textiles


## NOTES:

1. a. The Financial Results were reviewed by the Audit Committee and approved by the Board of Directors today.
b. Previous periods' figures have been regrouped / rearranged wherever necessary to conform to the current periods' classification.
c. The figures of the quarter ended 31st March, 2013 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto nine months of the relevant financial year.
2. Exceptional item of ₹ 204.43 Crore appearing in audited results for the quarter and year ended 31st March, 2013 represents profit on sale of the long-term investments in Thai Carbon Black Public Company, Thailand and Alexandria Carbon Black Co., S.A.E., Egypt.
3. During the quarter following expansions have been completed:
a. Caustic Soda plant at Vilayat (Gujarat) of $1,82,500$ TPA
b. With commissioning of 20 MW captive Power Plant, the brownfield expansion of Viscose Staple Fibre at Harihar (Karnataka) is fully operational at 36,500 TPA
4. During the quarter, the Company has allotted 16,561 fully paid up equity shares of $₹ 10$ each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006.

For and on behalf of Board of Directors

Place: Mumbai
Date: 3rd August, 2013

K.K.Maheshwari<br>Managing Director

GRASIM INDUSTRIES LIMITED

