| UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE PERIOD ENDED 30-09-2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Three Months Ended |  | Six Months Ended |  | Year Ended |
|  | 30-09-2011 | 30-09-2010 | 30-09-2011 | 30-09-2010 | 31-03-2011 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Net Sales / Income from Operations | 5,649.19 | 4,444.03 | 11,523.54 | 9,508.47 | 21,294.39 |
| Other Operating Income | 124.94 | 59.40 | 187.13 | 113.46 | 290.79 |
| Total Operating Income | 5,774.13 | 4,503.43 | 11,710.67 | 9,621.93 | 21,585.18 |
| Expenditure: <br> a. Decrease / (Increase) in Stock in Trade and Work in Progress <br> b. Raw Materials Consumed <br> c. Purchases of Traded Goods <br> d. Employees Cost <br> e. Power and Fuel Cost <br> f. Freight and Handling Expenses <br> g. Depreciation <br> h. Other Expenditure | 66.57 $1,313.90$ 70.05 339.58 $1,240.81$ 785.01 283.73 930.44 | (29.34) 958.85 35.71 309.92 981.34 684.69 272.73 776.71 | $(177.35)$ $2,569.67$ 121.91 651.00 $2,540.08$ $1,583.03$ 565.20 $1,754.71$ | $\begin{array}{r} (163.14) \\ 1,956.59 \\ 64.66 \\ 586.25 \\ 2,003.65 \\ 1,473.95 \\ 539.89 \\ 1,547.10 \end{array}$ | $(159.18)$ $4,501.94$ 152.29 $1,237.52$ $4,362.93$ $3,091.68$ $1,138.37$ $3,398.61$ |
| Total Expenditure | 5,030.09 | 3,990.61 | 9,608.25 | 8,008.95 | 17,724.16 |
| Profit from Operations before Other Income and Interest | 744.04 | 512.82 | 2,102.42 | 1,612.98 | 3,861.02 |
| Other Income | 106.81 | 98.01 | 215.34 | 194.34 | 397.35 |
| Profit Before Interest and Tax | 850.85 | 610.83 | 2,317.76 | 1,807.32 | 4,258.37 |
| Interest | 89.39 | 97.43 | 183.54 | 188.66 | 405.57 |
| Profit from Ordinary Activities before Tax | 761.46 | 513.40 | 2,134.22 | 1,618.66 | 3,852.80 |
| Tax Expense | 237.35 | 150.75 | 609.90 | 470.60 | 957.61 |
| Net Profit (before profit of Associates and adjustment for Minority Interest) | 524.11 | 362.65 | 1,524.32 | 1,148.06 | 2,895.19 |
| Add : Share in Profit of Associates <br> Less : Minority Share | (4.07) 102.10 | 7.49 46.78 | 10.07 364.78 | 18.66 268.30 | 43.78 659.96 |
| Net Profit | 417.94 | 323.36 | 1,169.61 | 898.42 | 2,279.01 |
| Paid up Equity Share Capital (Face Value ₹ 10 per share) Reserves | 91.72 | 91.70 | 91.72 | 91.70 | $\begin{array}{r} 91.72 \\ 14,429.19 \end{array}$ |
| Basic EPS for the period (₹) | 45.57 | 35.26 | 127.52 | 97.98 | 248.52 |
| Diluted EPS for the period (₹) | 45.54 | 35.25 | 127.44 | 97.94 | 248.35 |
| Total Public Shareholding * <br> Number of Shares ( 000 's) <br> Percentage of Shareholding <br> Promoter \& promoter group shareholding * <br> a) Pledged / Encumbered <br> Number of Shares (000's) <br> Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> Percentage of Shares (as a \% of the total share capital of the Company) <br> b) Non-encumbered <br> Number of Shares (000's) <br> Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) Percentage of Shares (as a \% of the total share capital of the Company) <br> * Excludes shares represented by Global Depository Receipts. | $\begin{array}{r} \mathbf{5 8 , 2 1 1} \\ \mathbf{6 3 . 4 8 \%} \\ \\ - \\ - \\ - \\ \mathbf{2 3 , 4 2 9} \\ \mathbf{1 0 0 . 0 0 \%} \\ 25.55 \% \end{array}$ | $\begin{array}{r} \mathbf{5 8 , 2 1 9} \\ \mathbf{6 3 . 5 0 \%} \\ \\ - \\ - \\ - \\ 23,381 \\ \mathbf{1 0 0 . 0 0 \%} \\ \mathbf{2 5 . 5 0 \%} \end{array}$ | $\begin{array}{r} 58,211 \\ \mathbf{6 3 . 4 8 \%} \\ \\ - \\ - \\ - \\ 23,429 \\ \mathbf{1 0 0 . 0 0 \%} \\ 25.55 \% \end{array}$ | $\begin{array}{r} 58,219 \\ \mathbf{6 3 . 5 0 \%} \\ \\ - \\ - \\ - \\ 23,381 \\ \mathbf{1 0 0 . 0 0 \%} \\ 25.50 \% \end{array}$ | $\begin{array}{r} 58,175 \\ \mathbf{6 3 . 4 4 \%} \\ \\ - \\ - \\ - \\ 23,412 \\ \mathbf{1 0 0 . 0 0 \%} \\ 25.53 \% \end{array}$ |



## NOTES:

1. a. Pursuant to Clause 41 of the Listing Agreement, the Company, as per past practice, has opted to publish Consolidated Financial Results. The Standalone Financial Results are available at the Company's websites viz. www.grasim.com and www.adityabirla.com
b. The Financial Results for the period of three months and six months ended 30th September, 2011 were reviewed by the Audit Committee of the Board and approved by the Board of Directors ("Board") at their meetings held on 21st October, 2011 and 22nd October, 2011 respectively. The limited review as required under Clause 41 of the Listing Agreement, has been completed by the auditors of the Company and the related report is being submitted to the concerned stock exchange.
2. The Financial Results of the period of three months and six months ended 30th September, 2011 are strictly not comparable with the corresponding period of previous year on account of :
a. Consolidation of results of subsidiaries of UltraTech Cement Middle East Investment Limited (Star Cement Co. LLC., UAE and its associate companies) for three months and six months ended 30th September, 2011. The same are being consolidated from 1st October, 2010 when acquisition was completed.
b. Consolidation of $1 / 3$ rd results of Aditya Holding AB, Sweden (AHAB) as an 'Associate' of the Company in the current three months / six months, on acquisition of equity interest in June 2011. Aditya Holding AB is holding company of Domsjo Fabriker AB.
The pro-rata results of AHAB for the period of three months ended 30th September, 2011 include loss of ₹ 30.81 Crore on account of restatement of USD denominated borrowings and marked to market losses on forward exchange contracts for USDs sold against future sales.
c. The results for the period of three months and six months ended 30th September, 2011 on comparable basis without considering items $\mathbf{a}$. and $\mathbf{b}$. above are as under:

|  | ₹ Crore |  |
| :--- | ---: | ---: |
| Period ended 30th September, 2011 | Three Months | Six Months |
| Total Operating Income | $5,585.93$ | $11,335.42$ |
| PBIT | 863.64 | $2,343.69$ |
| Net Profit after Minority Interest <br> and Share in Profit of Associates | 444.30 | $1,209.53$ |

3. Key numbers of Standalone Financial Results of the Company for the quarter ended 30th September, 2011 are as under:

| Particulars | Three Months ended |  | Six Months ended |  | Year ended |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  | $30-09-2011$ <br> (Unaudited) | $30-09-2010$ <br> (Unaudited) | $30-09-2011$ <br> (Unaudited) | $30-09-2010$ <br> (Unaudited) | $31-03-2011$ <br> (Audited) |
| Total Operating Income | $1,248.52$ | 962.51 | $2,292.46$ | $1,926.98$ | $4,645.94$ |
| Profit from Ordinary <br> Activities before Tax | 459.88 | 370.45 | 868.10 | 676.26 | $1,595.20$ |
| Net Profit from Ordinary <br> Activities after Tax | 344.84 | 279.62 | 658.97 | 503.45 | $1,181.71$ |

4. During current year, the production of Viscose Staple Fibre at Nagda Plant remained suspended from 3rd June, 2011 to 29th June, 2011 on account of water shortage. The Chemical plant at Nagda, was operating at almost $50 \%$ capacity during the said period. In the previous year also the operations of the said plants were impacted from 31st May, 2010 to 26th July, 2010.
5. During the quarter, the Company has allotted 3,339 fully paid up equity shares of $₹ 10$ each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006.
6. Statement of Assets and Liabilities as on 30th September, 2011:

|  |  | ₹ Crore |
| :---: | :---: | :---: |
| Particulars | Consolidated As On |  |
|  | 30-09-2011 | 30-09-2010 |
|  | (Unaudited) | (Unaudited) |
| SOURCES OF FUNDS |  |  |
| Shareholders' Funds: |  |  |
| Share Capital | 91.72 | 91.70 |
| Other Share Capital | 45.12 | 36.03 |
| Employee Stock Options Outstanding | 18.06 | 14.15 |
| Reserves and Surplus | 15,626.00 | 13,239.34 |
| Minority Interest | 4,662.63 | 3,970.75 |
| Loan Funds | 6,763.07 | 6,567.11 |
| Deferred Tax Liabilities (Net) | 1,989.26 | 2,017.84 |
| TOTAL | 29,195.86 | 25,936.92 |
| APPLICATION OF FUNDS |  |  |
| Fixed Assets | 16,982.20 | 15,458.18 |
| Investments | 7,805.89 | 6,631.94 |
| Goodwill | 2,468.01 | 2,389.34 |
| Current Assets: |  |  |
| Inventories | 3,117.23 | 2,888.29 |
| Sundry Debtors | 1,567.90 | 1,177.80 |
| Cash and Bank Balances | 282.99 | 451.63 |
| Loans and Advances | 1,641.57 | 1,427.86 |
| Less: Current Liabilities and Provisions: |  |  |
| Current Liabilities | 3,753.48 | 3,642.14 |
| Provisions | 916.47 | 845.98 |
| Net Current Assets: | 1,939.74 | 1,457.46 |
| Miscellaneous Expenses | 0.02 | - |
| TOTAL | 29,195.86 | 25,936.92 |

7. Previous periods' figures have been regrouped/rearranged wherever necessary to conform to the current periods' classification.
8. The status of investors' complaints is as under :

Opening - 0, Received - 3, Resolved - 3, Closing - 0
For and on behalf of Board of Directors

Place : Mumbai
Date : 22nd October, 2011

## Adesh Gupta

Manager, Whole-Time Director \& CFO

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Three Months Ended |  | Six Months Ended |  | Year Ended |
|  | 30-09-2011 | 30-09-2010 | 30-09-2011 | 30-09-2010 | 31-03-2011 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Net Sales / Income from Operations | 1,203.46 | 932.64 | 2,226.85 | 1,877.56 | 4,517.04 |
| Other Operating Income | 45.06 | 29.87 | 65.61 | 49.42 | 128.90 |
| Total Operating Income | 1,248.52 | 962.51 | 2,292.46 | 1,926.98 | 4,645.94 |
| Expenditure : |  |  |  |  |  |
| a. Decrease / (Increase) in Stock in Trade and Work in Progress | (51.63) | (26.12) | (194.59) | (39.66) | (10.09) |
| b. Raw Materials Consumed | 606.30 | 414.55 | 1,123.97 | 821.38 | 1,949.70 |
| c. Purchases of Traded Goods | 4.14 | - | 4.14 | - | - |
| d. Employees Cost | 80.85 | 82.69 | 157.24 | 153.23 | 300.01 |
| e. Power and Fuel Cost | 175.06 | 113.27 | 313.18 | 219.00 | 498.93 |
| f. Freight and Handling Expenses | 16.96 | 10.62 | 28.07 | 22.46 | 52.75 |
| g. Depreciation | 35.63 | 45.31 | 70.70 | 89.78 | 176.29 |
| h. Other Expenditure | 81.30 | 73.85 | 151.45 | 136.19 | 335.33 |
| Total Expenditure | 948.61 | 714.17 | 1,654.16 | 1,402.38 | 3,302.92 |
| Profit from Operations before Other Income and Interest | 299.91 | 248.34 | 638.30 | 524.60 | 1,343.02 |
| Other Income | 170.65 | 132.39 | 251.08 | 172.17 | 297.77 |
| Profit Before Interest and Tax | 470.56 | 380.73 | 889.38 | 696.77 | 1,640.79 |
| Interest | 10.68 | 10.28 | 21.28 | 20.51 | 45.59 |
| Profit from Ordinary Activities before Tax | 459.88 | 370.45 | 868.10 | 676.26 | 1,595.20 |
| Tax Expenses | 115.04 | 90.83 | 209.13 | 172.81 | 413.49 |
| Net Profit | 344.84 | 279.62 | 658.97 | 503.45 | 1,181.71 |
| Paid up Equity Share Capital (Face Value ₹ 10 per share) Reserves | 91.72 | 91.70 | 91.72 | 91.70 | $\begin{array}{r} 91.72 \\ 8,032.07 \end{array}$ |
| Basic EPS for the period (₹) | 37.60 | 30.49 | 71.85 | 54.90 | 128.86 |
| Diluted EPS for the period (₹) | 37.57 | 30.48 | 71.80 | 54.88 | 128.77 |
| Total Public Shareholding* |  |  |  |  |  |
| - Number of Shares (000's) | 58,211 | 58,219 | 58,211 | 58,219 | 58,175 |
| - Percentage of Shareholding | 63.48\% | 63.50\% | 63.48\% | 63.50\% | 63.44\% |
| Promoter and promoter group shareholding * |  |  |  |  |  |
| a) Pledged / Encumbered <br> - Number of Shares ( 000 's) | - | - | - | - | - |
| - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) | - | - | - | - | - |
| - Percentage of Shares (as a \% of the total share capital of the Company) <br> b) Non-encumbered | - | - | - | - | - |
| - Number of Shares ( 000 's) | 23,429 | 23,381 | 23,429 | 23,381 | 23,412 |
| - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
| - Percentage of Shares (as a \% of the total share capital of the Company) <br> * Excludes shares represented by Global Depository Receipts. | 25.55\% | 25.50\% | 25.55\% | 25.50\% | 25.53\% |


| STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE PERIOD ENDED 30-09-2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Three Months Ended |  | Six Months Ended |  | Year Ended |
|  | 30-09-2011 | 30-09-2010 | 30-09-2011 | 30-09-2010 | 31-03-2011 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1. SEGMENT REVENUE |  |  |  |  |  |
| $\left(\begin{array}{ll}\text { a } & \text { Viscose Staple Fibre } \\ \mathrm{b} & \text { Chemicals - Caustic Soda and Allied Chemicals } \\ \text { c } & \text { Textiles - Yarn }\end{array}\right.$ | $1,082.03$ 191.49 27.62 | 855.50 120.02 17.81 | $\begin{array}{r}1,983.66 \\ 344.93 \\ 52.68 \\ \hline\end{array}$ | $\begin{array}{r} 1,711.63 \\ 238.67 \\ 36.41 \end{array}$ | $\begin{array}{r} 4,169.53 \\ 542.34 \\ 77.80 \\ \hline \end{array}$ |
| TOTAL | $\begin{array}{r} \hline 1,301.14 \\ (52.62) \end{array}$ | $\begin{array}{c\|} \hline 993.33 \\ (30.82) \end{array}$ | $\begin{array}{r} \hline 2,381.27 \\ (88.81) \end{array}$ | $\begin{array}{r} \hline 1,986.71 \\ (59.73) \end{array}$ | $\begin{gathered} \hline 4,789.67 \\ (143.73) \end{gathered}$ |
| Total Operating Income | 1,248.52 | 962.51 | 2,292.46 | 1,926.98 | 4,645.94 |
| 2. SEGMENT RESULTS |  |  |  |  |  |
| a Viscose Staple Fibre <br> b Chemicals - Caustic Soda and Allied Chemicals <br> c Textiles - Yarn | $\begin{array}{r} 281.85 \\ 37.99 \\ 2.31 \\ \hline \end{array}$ | $\begin{array}{r}246.11 \\ 23.70 \\ 0.90 \\ \hline 270.71\end{array}$ | $\begin{array}{r} 606.07 \\ 64.19 \\ 4.83 \\ \hline \end{array}$ | $\begin{array}{r} 524.09 \\ 46.35 \\ 2.15 \\ \hline \end{array}$ | $\begin{array}{r} 1,372.78 \\ 90.41 \\ 5.76 \\ \hline \end{array}$ |
| TOTAL | 322.15 | 270.71 | 675.09 | 572.59 | 1,468.95 |
| Add / (Less) : <br> Interest <br> Net Unallocable Income / (Expenditure ) | $\begin{aligned} & \\ & (10.68) \\ & 148.41 \end{aligned}$ | $\begin{aligned} & \\ & (10.28) \\ & 110.02 \\ & \hline \end{aligned}$ | $\begin{aligned} & (21.28) \\ & 214.29 \\ & \hline \end{aligned}$ | $\begin{aligned} & (20.51) \\ & 124.18 \\ & \hline \end{aligned}$ | (45.59) <br> 171.84 |
| Profit from Ordinary Activities before Tax | 459.88 | 370.45 | 868.10 | 676.26 | 1,595.20 |
| Particulars |  |  | $\begin{gathered} \hline \text { As on } \\ 30-09-2011 \end{gathered}$ | $\begin{gathered} \hline \text { As on } \\ 30-09-2010 \end{gathered}$ | $\begin{gathered} \hline \text { As on } \\ 31-03-2011 \\ \hline \end{gathered}$ |
| 3. CAPITAL EMPLOYED <br> (Segment Assets - Segment Liabilities) |  |  |  |  |  |
| a Viscose Staple Fibre <br> b Chemicals - Caustic Soda and Allied Chemicals <br> c Textiles - Yarn |  |  | $\begin{array}{r} 2,181.30 \\ 484.26 \\ 27.33 \\ \hline \end{array}$ | $\begin{array}{r} 1,760.52 \\ 422.20 \\ 19.31 \\ \hline \end{array}$ | $\begin{array}{r} 1,832.34 \\ 439.66 \\ 23.36 \\ \hline \end{array}$ |
|  |  | TOTAL | 2,692.89 | 2,202.03 | 2,295.36 |
| Add: Unallocated Corporate Capital Employed |  |  | 7,059.50 | 6,538.46 | 6,881.95 |
| TOTAL CAPITAL EMPLOYED |  |  | 9,752.39 | 8,740.49 | 9,177.31 |

## GRASIM INDUSTRIES LIMITED

## NOTES:

1. The Financial Results for the period of three months and six months ended 30th September, 2011 were reviewed by the Audit Committee of the Board and approved by the Board of Directors ("Board") at their meetings held on 21st October, 2011 and 22nd October, 2011 respectively. The limited review as required under Clause 41 of the Listing Agreement, has been completed by the auditors of the Company and the related report is being submitted to the concerned stock exchange.
2. During the quarter, the Company has allotted 3,339 fully paid up equity shares of $₹ 10$ each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006.
3. During current year, the production of Viscose Staple Fibre at Nagda Plant remained suspended from 3rd June, 2011 to 29th June, 2011 on account of water shortage. The Chemical plant at Nagda, was operating at almost $50 \%$ capacity during the said period. In the previous year also the operations of the said plants were impacted from 31st May, 2010 to 26th July, 2010.
4. Statement of Assets and Liabilities as on 30th September, 2011:
₹ Crore

| Particulars | Standalone As On |  |
| :--- | ---: | ---: |
|  | $30-09-2011$ | $30-09-2010$ |
|  | (Unaudited) | (Unaudited) |
| SOURCES OF FUNDS |  |  |
| Shareholders' Funds: |  |  |
| Share Capital | 91.72 | 91.70 |
| Employee Stock Options Outstanding | 10.81 | 9.55 |
| Reserves and Surplus | $8,692.43$ | $7,547.95$ |
|  |  |  |
| Loan Funds | 717.19 | 837.52 |
| Deferred Tax Liabilities (Net) | 240.24 | 253.77 |
| TOTAL | $\mathbf{9 , 7 5 2 . 3 9}$ | $\mathbf{8 , 7 4 0 . 4 9}$ |
| APPLICATION OF FUNDS |  |  |
| Fixed Assets | $1,982.24$ | $1,796.55$ |
| Investments | $6,982.20$ | $6,178.67$ |
| Current Assets: |  |  |
| Inventories | 616.59 | 553.50 |
| Sundry Debtors | 415.08 | 360.93 |
| Cash and Bank Balances | 22.20 | 33.10 |
| Loans and Advances | 551.38 | 564.83 |
| Less: Current Liabilities and Provisions: |  |  |
| Current Liabilities | 488.46 | 424.11 |
| Provisions | 328.84 | 322.98 |
| Net Current Assets: | $\mathbf{7 8 7 . 9 5}$ | $\mathbf{7 6 5 . 2 7}$ |
| TOTAL | $\mathbf{9 , 7 5 2 . 3 9}$ | $\mathbf{8 , 7 4 0 . 4 9}$ |

5. Previous periods' figures have been regrouped/rearranged wherever necessary to conform to the current periods' classification.
6. The status of investors' complaints is as under :

Opening-0, Received - 3, Resolved - 3, Closing - 0

For and on behalf of Board of Directors

Place: Mumbai

## Adesh Gupta

Date : 22nd October, 2011

Manager, Whole-Time Director \& CFO

GRASIM INDUSTRIES LIMITED
Regd. Office: Birlagram, Nagda 456331 (M.P.)
An Aditya Birla Group Company

