

UNAUDITED FINANCIAL RESULTS
FOR THE PERIOD ENDED 31ST DECEMBER, 2010

| I. CONSOLIDATED RESULTS :Particulars | Rs in Crores |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended 31 $^{\text {st }}$ Dec'10 | Three Months Ended 31 ${ }^{\text {st }}$ Dec'09 @ | $\begin{aligned} & \hline \text { Nine Months } \\ & \text { Ended } \\ & \text { 31st Dec'10 } \end{aligned}$ | Nine Months Ended 31st Dec'09 @ | Year Ended 31 $^{\text {st }}$ Mar.'10 (Audited ) |
| Net Sales / Income from Operations | 5,384.52 | 4,790.40 | 14,878.68 | 14,547.74 | 19,933.36 |
| Other Operating Income | 76.69 | 55.11 | 204.46 | 172.67 | 261.35 |
| Total Operating Income | 5,461.21 | 4,845.51 | 15,083.14 | 14,720.41 | 20,194.71 |
| Expenditure : <br> - Decrease / (Increase) in stock in trade and work in progress <br> - Raw Material Consumed <br> - Purchases of Finished Goods <br> - Payment to and Provision for Employees <br> - Power and Fuel Cost <br> - Freight and Handling Expenses <br> - Depreciation <br> - Other Expenditure | $\begin{array}{r} (45.52) \\ 1,220.54 \\ 37.80 \\ 321.70 \\ 1,138.40 \\ 761.31 \\ 299.17 \\ 830.12 \end{array}$ | $\begin{array}{r} (101.89) \\ 888.11 \\ 38.53 \\ 270.06 \\ 912.14 \\ 673.91 \\ 254.72 \\ 725.42 \end{array}$ | $(208.66)$ $3,177.13$ 102.46 907.95 $3,142.05$ $2,235.26$ 839.06 $2,377.22$ | $\begin{array}{r} (161.01) \\ 2,655.58 \\ 110.20 \\ 784.89 \\ 2,594.75 \\ 1,990.75 \\ 737.06 \\ 2,129.96 \end{array}$ | $(22.02)$ $3,624.49$ 139.23 $1,064.65$ $3,522.36$ $2,749.13$ 994.71 $3,068.16$ |
| Total Expenditure | 4,563.52 | 3,661.00 | 12,572.47 | 10,842.18 | 15,140.71 |
| Profit from Operations before Other Income and Interest | 897.69 | 1,184.51 | 2,510.67 | 3,878.23 | 5,054.00 |
| Other Income | 70.51 | 71.89 | 264.85 | 206.90 | 273.56 |
| Profit Before Interest and Tax | 968.20 | 1,256.40 | 2,775.52 | 4,085.13 | 5,327.56 |
| Interest | 108.77 | 79.35 | 297.43 | 244.79 | 334.55 |
| Profit from Ordinary Activities before Tax | 859.43 | 1,177.05 | 2,478.09 | 3,840.34 | 4,993.01 |
| Tax Expense | 260.36 | 409.19 | 730.96 | 1,273.13 | 1,570.48 |
| Net Profit from Ordinary Activities after Tax | 599.07 | 767.86 | 1,747.13 | 2,567.21 | 3,422.53 |
| Extraordinary Item : <br> Profit (Net of Tax) on Sale of Sponge Iron unit | - | - | - | 336.07 | 336.07 |
| Net Profit (before profit of Associates and adjustment for Minority Interest) | 599.07 | 767.86 | 1,747.13 | 2,903.28 | 3,758.60 |
| Add : Share in Profit of Associates <br> Less : Minority Share | $\begin{array}{r} 12.72 \\ 110.03 \end{array}$ | $\begin{array}{r} 9.91 \\ 197.52 \end{array}$ | $\begin{array}{r} 31.38 \\ 378.33 \end{array}$ | $\begin{array}{r} 37.17 \\ 499.40 \end{array}$ | $\begin{array}{r} 51.05 \\ 714.12 \end{array}$ |
| Net Profit | 501.76 | 580.25 | 1,400.18 | 2,441.05 | 3,095.53 |
| Paid up Equity Share Capital (Face Value Rs. 10 per share) Reserves | 91.70 | 91.69 | 91.70 | 91.69 | $\begin{array}{r} 91.70 \\ 12,382.66 \end{array}$ |
| Basic EPS for the period before Extraordinary Item (Rs.) | 54.71 | 63.28 | 152.69 | 229.57 | 300.94 |
| Diluted EPS for the period before Extraordinary Item (Rs.) | 54.69 | 63.26 | 152.61 | 229.49 | 300.83 |
| Basic EPS for the period after Extraordinary Item (Rs.) | 54.71 | 63.28 | 152.69 | 266.22 | 337.60 |
| Diluted EPS for the period after Extraordinary Item (Rs.) | 54.69 | 63.26 | 152.61 | 266.13 | 337.47 |
| Total Public Shareholding * <br> - Number of Shares (000's) <br> - Percentage of Shareholding <br> Promoter \& promoter group shareholding * <br> a) Pledged / Encumbered <br> - Number of Shares ( 000 's) <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the Company) <br> b) Non-encumbered <br> - Number of Shares (000's) <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the Company) <br> * Excludes shares represented by Global Depository Receipts. | $\begin{array}{r} \mathbf{5 8 , 3 1 2} \\ \mathbf{6 3 . 5 9 \%} \\ \\ - \\ - \\ \\ \mathbf{2 3 , 3 8 6} \\ \mathbf{1 0 0 . 0 0 \%} \\ \mathbf{2 5 . 5 0 \%} \end{array}$ | $\begin{array}{r} \mathbf{5 8 , 2 6 7} \\ \mathbf{6 3 . 5 5 \%} \\ \\ - \\ - \\ \\ \mathbf{2 3 , 3 8 1} \\ \mathbf{1 0 0 . 0 0 \%} \\ \mathbf{2 5 . 5 0 \%} \end{array}$ | $\mathbf{5 8 , 3 1 2}$ $\mathbf{6 3 . 5 9 \%}$ - - - $\mathbf{2 3 , 3 8 6}$ $\mathbf{1 0 0 . 0 0 \%}$ $\mathbf{2 5 . 5 0 \%}$ | $\mathbf{5 8 , 2 6 7}$ $\mathbf{6 3 . 5 5 \%}$ - - - $\mathbf{2 3 , 3 8 1}$ $\mathbf{1 0 0 . 0 0 \%}$ $\mathbf{2 5 . 5 0 \%}$ | $\begin{array}{r} \mathbf{5 8 , 4 0 1} \\ \mathbf{6 3 . 7 0 \%} \\ \\ - \\ - \\ - \\ \mathbf{2 3 , 3 8 1} \\ \mathbf{1 0 0 . 0 0 \%} \\ \mathbf{2 5 . 5 0 \%} \end{array}$ |


III. SEGMENT REPORTING - CONSOLIDATED :

Rs. in Crores


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## IV. SEGMENT REPORTING - STANDALONE :



* Cement Business has been demerged into Samruddhi Cement Limited (a subsidiary of the Company) w.e.f. 1st October, 2009.
** Sponge Iron unit has been sold w.e.f. 22nd May, 2009.
@ Refer note 2b.


## NOTES

1. a. Pursuant to Clause 41 of the Listing Agreement, the Company has opted to publish Consolidated Financial Results. The Standalone Financial Results are available at the Company's websites viz: www.grasim.com and www.adityabirla.com and on websites of the Stock Exchanges BSE (www.bseindia.com) and NSE (www.nseindia.com).
b. The above Unaudited financial results for the quarter and nine months ended $31^{\text {st }}$ December, 2010 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their respective meetings held on $25^{\text {th }}$ January, 2011. The limited review, as required under Clause 41 of the Listing Agreement, has been completed by the auditors of the Company and the related report is being submitted to the concerned Stock Exchanges.
2. a. Key numbers of Standalone Financial Results of the Company for the quarter and nine months ended 31st December, 2010 are as under:

|  | Quarter Ended |  | Nine Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $31^{\text {st }}$ Dec' 10 | $31^{\text {st }} \text { Dec' } 09$(refer note 2b) | $31^{\text {st }}$ Dec' 10 | $31^{\text {st }}$ Dec'09 |  |
|  |  |  |  | $\underset{(\text { refer note } 2 b)}{\text { Reported }}$ | Restated (refer note 2c) |
| Total Operating Income | 1257.32 | 1058.01 | 3184.30 | 7171.72 | 2840.36 |
| Profit from Ordinary Activities before Tax | 391.65 | 420.90 | 1067.91 | 2156.53 | 1044.22 |
| Profit from Ordinary Activities after Tax | 282.72 | 261.91 | 786.17 | 1466.68 | 694.69 |

b. The results of the corresponding period as published in the previous year included the results of the erstwhile Cement Business, of the Company, as at the time of announcement of such results the scheme for demerger of the Cement Business had not become effective. As the demerger has since become effective from $18^{\text {th }}$ May, 2010, with effect from $1^{\text {st }}$ October, 2009 (Appointed Date), the financial results (both standalone and consolidated) for the corresponding periods of the previous year have been recast to give impact of the said demerger effective from $1^{\text {st }}$ October, 2009.
c. The reported numbers for the nine months ended $31^{\text {st }}$ December, 2009 are not comparable as the same include results of the Sponge Iron and Cement Businesses of the Company, sold / demerged during the Financial year 2009-10, effective from $22^{\text {nd }}$ May, 2009 and $1^{\text {st }}$ October, 2009 respectively. For better comparison, the restated results for the nine months ended $31^{\text {st }}$ December, 2009 have also been given excluding the results of the Sponge Iron and Cement Businesses.

## GRASIM INDUSTRIES LIMITED

3. Samruddhi Cement Limited (SCL), a subsidiary of the Company, into which the erstwhile Cement Business of the Company was demerged w.e.f. $1^{\text {st }}$ October, 2009 has been amalgamated with UltraTech Cement Limited (UltraTech), another subsidiary of the Company, w.e.f. $1^{\text {st }}$ July, 2010. Accordingly, the shareholders of SCL have been issued shares by UltraTech in lieu of shares of SCL. As a result, the shareholders of the Company have direct participation in UltraTech and also shareholding of the Company in UltraTech stands increased to $60.34 \%$. The Net Profit (after Minority Share) for the nine months ended 31 ${ }^{\text {st }}$ December, 2010 is therefore not strictly comparable with that of the corresponding period of the previous year.
4. Ultra Tech Cement Middle East Investments Limited, a subsidiary of the company, acquired controlling interest of Star Cement and other associate companies, in a phased manner during the quarter ended $30^{\text {th }}$ September, 2010. The operations of these subsidiaries have been consolidated in the accounts of the Company in this quarter from the respective date of transfer of control. As a result, the loss of Rs 8.55 Crores pertaining to the last quarter has been accounted for in the current quarter.
5. During the quarter, the Company has allotted 11677 fully paid up equity shares of Rs. 10 each upon exercise of stock options granted under the Employee Stock Option Scheme, 2006 (ESOS2006).
6. Previous periods' figures have been regrouped / rearranged wherever necessary to conform to the current periods' classification.
7. The status of investors' complaints is as under :

Opening-0, Received - 4, Resolved - 4, Closing - 0

For and on behalf of Board of Directors

Place: Mumbai
Date : $25^{\text {th }}$ January, 2011

## Adesh Gupta

Whole-Time Director \& CFO

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\begin{gathered}
\text { GRASIM INDUSTRIES LIMITED } \\
\text { Regd. Office: Birlagram, Nagda } 456331 \text { (M.P.) } \\
\text { An Aditya Birla Group Company } \\
\text { www.grasim.com and www.adityabirla.com }
\end{gathered}
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[^0]:    * Sponge Iron unit has been sold w.e.f. 22nd May, 2009.
    \# Others' segment represents insignificant business segments not separately reportable.
    @ Refer note 2b.

