UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31-12-2018


See accompanying notes to the Financial Results

| UNAUDITED CONSOLIDATED SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND NINE MONTHS ENDED 31-12-2018 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Three Months Ended |  |  | Nine Months Ended |  | Year Ended |
|  | 31-12-2018 | 30-09-2018 | 31-12-2017 | 31-12-2018 | 31-12-2017 | 31-03-2018 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1. SEGMENT REVENUE (Refer Note 10) |  |  |  |  |  |  |
| Viscose - Pulp, Viscose Staple Fibre and Filament Yarn | 2,616.66 | 2,605.82 | 2,187.54 | 7,702.89 | 6,305.19 | 8,537.64 |
| Cement - Grey, White and Allied Products | 9,389.62 | 8,236.93 | 7,900.38 | 26,526.73 | 22,582.16 | 31,872.45 |
| Chemicals - Caustic Soda and Allied Chemicals | 1,558.54 | 1,612.38 | 1,313.60 | 4,749.44 | 3,666.25 | 5,104.87 |
| Financial Services | 3,741.10 | 3,515.11 | 2,882.08 | 10,330.97 | 5,607.11 | 9,082.87 |
| Others \# | 1,386.50 | 1,152.10 | 1,115.83 | 3,518.95 | 2,213.82 | 3,371.64 |
| (Less) : Inter Segment Revenue TOTAL | $\begin{array}{r} \hline 18,692.42 \\ (273.91) \end{array}$ | $\begin{array}{\|c\|} \hline 17,122.34 \\ (240.27) \end{array}$ | $\begin{array}{r} \hline 15,399.43 \\ (246.35) \end{array}$ | $\begin{array}{\|c\|} \hline 52,828.98 \\ (766.98) \end{array}$ | $\begin{array}{r} \hline 40,374.53 \\ (702.51) \end{array}$ | $\begin{array}{r} \hline 57,969.47 \\ (933.15) \\ \hline \end{array}$ |
| Total Operating Income | 18,418.51 | 16,882.07 | 15,153.08 | 52,062.00 | 39,672.02 | 57,036.32 |
| 2. SEGMENT RESULTS |  |  |  |  |  |  |
| Viscose - Pulp, Viscose Staple Fibre and Filament Yarn | 380.00 | 481.58 | 387.91 | 1,356.08 | 1,073.79 | 1,383.75 |
| Cement - Grey, White and Allied Products | 991.71 | 910.82 | 998.13 | 3,158.93 | 3,494.82 | 4,880.95 |
| Chemicals - Caustic Soda and Allied Chemicals | 380.55 | 398.09 | 305.46 | 1,216.50 | 733.32 | 1,088.20 |
| Financial Services | 203.44 | 135.74 | 204.59 | 533.68 | 471.48 | 512.43 |
| Others \# | 127.28 | 77.70 | 62.12 | 224.21 | 116.88 | 197.72 |
| TOTAL | 2,082.98 | 2,003.93 | 1,958.21 | 6,489.40 | 5,890.29 | 8,063.05 |
| Add / (Less) : |  |  |  |  |  |  |
| Finance Costs | (465.25) | (412.93) | (387.77) | $(1,284.49)$ | (967.20) | $(1,359.13)$ |
| Net Unallocable Income | 40.53 | 44.75 | 0.80 | 127.33 | 66.78 | 91.11 |
| Profit from Ordinary Activities after Finance Costs but before Share in Profit/(Loss) of Equity Accounted Investees and Exceptional Items | 1,658.26 | 1,635.75 | 1,571.24 | 5,332.24 | 4,989.87 | 6,795.03 |
| Add : Share in Profit/(Loss) of Equity Accounted Investees (Refer Note 3) <br> Less : Exceptional Items \{Refer Note 1 (b) \} | 76.31 | $\begin{array}{r} (281.37) \\ (2,276.75) \end{array}$ | (316.88) | $\begin{array}{r} (163.44) \\ (2,276.75) \end{array}$ | $\begin{aligned} & (577.51) \\ & (119.16) \end{aligned}$ | $\begin{aligned} & (727.44) \\ & (432.85) \end{aligned}$ |
| Profit before Tax | 1,734.57 | (922.37) | 1,254.36 | 2,892.05 | 4,293.20 | 5,634.74 |
|  | $\begin{gathered} \text { As on } \\ 31-12-2018 \end{gathered}$ | $\begin{gathered} \text { As on } \\ 30-09-2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As on } \\ \text { 31-12-2017 } \end{gathered}$ | $\begin{gathered} \hline \text { As on } \\ 31-12-2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As on } \\ 31-12-2017 \end{gathered}$ | $\begin{gathered} \text { As on } \\ 31-03-2018 \end{gathered}$ |
| 3. SEGMENT ASSETS |  |  |  |  |  |  |
| Viscose - Pulp, Viscose Staple Fibre and Filament Yarn | 9,045.13 | 8,954.00 | 7,258.62 | 9,045.13 | 7,258.62 | 8,419.36 |
| Cement - Grey, White and Allied Products | 66,646.88 | 59,845.60 | 58,662.60 | 66,646.88 | 58,662.60 | 58,884.03 |
| Chemicals - Caustic Soda and Allied Chemicals | 5,461.89 | 5,495.29 | 5,032.77 | 5,461.89 | 5,032.77 | 5,251.70 |
| Financial Services | 126,329.12 | 121,261.89 | 109,493.58 | 126,329.12 | 109,493.58 | 114,174.70 |
| Others \# | 5,519.03 | 5,154.47 | 4,028.78 | 5,519.03 | 4,028.78 | 4,122.04 |
| TOTAL | 213,002.05 | 200,711.25 | 184,476.35 | 213,002.05 | 184,476.35 | 190,851.83 |
| Add:Investment in Associates/ Joint Ventures | 6,309.97 | 6,310.48 | 13,687.05 | 6,309.97 | 13,687.05 | 13,932.68 |
| Add: Unallocated Assets | 7,348.92 | 7,029.15 | 3,793.80 | 7,348.92 | 3,793.80 | 3,153.92 |
| TOTAL ASSETS | 226,660.94 | 214,050.88 | 201,957.20 | 226,660.94 | 201,957.20 | 207,938.43 |
| 4. SEGMENT LIABILITIES |  |  |  |  |  |  |
| Viscose - Pulp, Viscose Staple Fibre and Filament Yarn | 1,651.73 | 1,737.44 | 1,503.91 | 1,651.73 | 1,503.91 | 1,521.53 |
| Cement - Grey, White and Allied Products | 9,227.02 | 7,677.72 | 7,871.07 | 9,227.02 | 7,871.07 | 8,097.57 |
| Chemicals - Caustic Soda and Allied Chemicals | 857.19 | 968.47 | 896.20 | 857.19 | 896.20 | 1,019.50 |
| Financial Services | 95,628.38 | 90,898.34 | 79,292.73 | 95,628.38 | 79,292.73 | 83,994.42 |
| Others \# | 1,133.07 | 1,049.54 | 965.76 | 1,133.07 | 965.76 | 953.66 |
| TOTAL | 108,497.39 | 102,331.51 | 90,529.67 | 108,497.39 | 90,529.67 | 95,586.68 |
| Add : Unallocated Liabilities | 34,187.67 | 29,065.42 | 28,115.14 | 34,187.67 | 28,115.14 | 28,653.02 |
| TOTAL LIABILITIES | 142,685.06 | 131,396.93 | 118,644.81 | 142,685.06 | 118,644.81 | 124,239.70 |

\# Others represent mainly Textiles, Insulators, Agri and Solar business

## NOTES:

1. a. Net profit (before exceptional items) attributable to the owners of the Company is as under:

b. Exceptional Items as included in results for the different periods are detailed below:

| Particulars | Three Months Ended |  |  | Nine Months Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-12-2018 | 30-09-2018 | 31-12-2017 | 31-12-2018 | 31-12-2017 | 31-03-2018 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Net Gain/(Loss) on disposal of investment in Subsidiary and dilution of stake in Associates (Note 2 below) |  | $(2,276.75)$ | - | $(2,276.75)$ | (119.16) | 111.94 |
| Provision for stamp duty on acquisition of assets (net of write back of ₹ 24.78 Crore) | - | - | - | - | - | (439.50) |
| Impairment in value of Property, Plant \& Equipment | - | - | - | - |  | (105.29) |
| Exceptional Gain/(Loss) | - | $(2,276.75)$ | - | $(2,276.75)$ | (119.16) | (432.85) |
| Tax Expense on Above |  | 204.98 | - | 204.98 | - | 95.97 |
| Exceptional Gain/(Loss) [Net of Tax] | - | $(2,071.77)$ | - | $(2,071.77)$ | (119.16) | (336.88) |

2. During the quarter ended 30th September 2018, the Company's holding in Idea Cellular Limited (Idea), an associate of the Company has been reduced from $23.13 \%$ to $11.55 \%$ consequent to the merger of Vodafone India Limited and Vodafone Mobile Services Limited with Idea effective from 31st August, 2018 and the merged entity has been named as Vodafone Idea Limited (VIL). Consequent to reduction of the holding of the Company in VIL, it has ceased to be an 'Associate' and therefore the share of the Company in the Profit /Loss of VIL for the period from 31st August, 2018 to 30th September, 2018 has not been consolidated in the Consoldiated Financial Results of the Company and is considered as a financial investment under Ind AS 109 w.e.f. 31st August, 2018. As a result, the investment in VIL has been fair valued as per Ind AS 28 and the difference in the carrying value and fair value of the said investment as on 30th August, 2018 amounting to ₹ $2,276.75$ Crore has been charged to Statement of Profit and Loss of quarter ended 30th September 2018 and has been disclosed as an exceptional item. Subsequent change in fair value of investment in VIL has been accounted in Other Comprehensive Income as per Ind AS 109 'Financial Instruments’.
3. Share in profit/(loss) of Equity Accounted Investees for nine months ended $31^{\text {st }}$ December, 2018 includes, share of loss of Idea for the period $1^{\text {st }}$ July, 2018 to $30^{\text {th }}$ August, 2018 based on management certified financial results.

During the year, the share purchase agreement entered into by Idea with ATC Telecom Infrastructure Private Limited (ATC) for sale of its entire shareholding in Idea Cellular Infrastructure Services Limited (ICISL), a wholly owned subsidiary of Idea, to ATC became effective on 31st May, 2018 and the Company has recognised its share of profit ₹ 372.06 Crore (net of tax) in the consolidated financial results for nine months ended 31st December, 2018.

## Grasim Industries Limited

4. During the quarter, the Nomination, Remuneration and Compensation Committee of the Board of Directors of the Company granted $1,297,816$ Stock Options, comprising of $1,089,216$ Options \& 2,08,600 Restricted Stock Units ("RSU") and 2,59,847 Stock Appreciation Rights (SAR), comprising of 2,18,080 Options \& 41,767 RSU on 17th December 2018 to eligible employees of the Company, including to the Managing Director and Whole-time Director, under the Grasim Employee Stock Option Scheme 2018 ("the Scheme"). The Exercise Price for the Options is ₹ 847.20 per Option, based on the "Market Price" on the date of grant i.e. 17th December 2018 and for the RSUs it is $₹ 2$ per RSU. The Scheme is being implemented through a trust, viz. Grasim Employee Welfare Trust ("Trust") in accordance with the provisions of Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 ("SEBI SBEB Regulations") and involves secondary acquisition of the Company's equity shares by the Trust through recognized stock exchanges in compliance with SEBI SBEB Regulations and other applicable laws.
5. a. The results for the quarter and nine months ended 31st December, 2018 include the financial results of Viscose Filament Yarn (VFY) Business of Century Textiles and Industries Ltd. (CTIL) for which rights and responsibility to manage, operate, use and control were acquired by the Company and included in the Company's results with effect from 1st February, 2018.
b. The results for nine months ended 31st December, 2018 includes the financial results for the cement plants acquired from Jaiprakash Associates Limited and Jaypee Cement Corporation Limited by UltraTech Cement Limited (UltraTech), a subsidiary of the Company on 29th June, 2017.
c. The results for nine months ended 31st December, 2018 includes the financial results of erstwhile Aditya Birla Nuvo Limited (ABNL) and its subsidiaries, joint ventures and associates w.e.f. 1st July, 2017, consequent to the merger of ABNL with the Company.
Hence as per above, the results are not comparable with the previous corresponding period.
6. The National Company Law Appellate Tribunal ("NCLAT") by its order dated $14^{\text {th }}$ November 2018, approved the UltraTech Cement Limited Resolution Plan for acquiring Binani Cement Limited ("BCL") under the provisions of the Insolvency and Bankruptcy Code 2016, as amended ("Code"). With effect from $20^{\text {th }}$ November 2018, being the Transfer Date, in terms of the Resolution Plan the existing issued, subscribed and paid up share capital of BCL (including $0.01 \%$ non-cumulative redeemable preference shares of ₹ $100 /$ - each) stands cancelled fully, without requiring any further act or deed. Subsequent to the reconstitution of the Board of Directors, taking over management control and subscribing to the equity and preference share capital, BCL has become a wholly owned subsidiary of the Company. Effective $13^{\text {th }}$ December 2018, BCL has been renamed as UltraTech Nathdwara Cement Limited ("UNCL").

The above results include the financial results for UNCL w.e.f. $20^{\text {th }}$ November 2018 and hence the figures for the three months and nine months ended 31 ${ }^{\text {st }}$ December 2018 are not comparable with the previous corresponding periods. As per Ind AS 103, purchase consideration has been allocated on a provisional basis, pending determination of the final fair values of assets and liabilities acquired.
7. The Scheme of Arrangement amongst Century Textiles and Industries Limited ("CTIL"), UltraTech and their respective shareholders and creditors ("the Scheme") which was earlier approved by the Board of Directors has received the approval of the Stock Exchanges, Competition Commission of India and the shareholders of UltraTech. The Scheme is now subject to the approval of National Company Law Tribunal and other regulatory authorities as may be required.
8. UltraTech had filed appeals against the orders of the CCI dated $31^{\text {st }}$ August, 2016 and $19^{\text {th }}$ January, 2017. Upon National Company Law Appellate Tribunal ("NCLAT") disallowing its appeal against the CCI order dated $31^{\text {st }}$ August, 2016, the Hon'ble Supreme Court has, by its order dated $5^{\text {th }}$ October, 2018, granted a stay against the NCLAT order. UNCL has also filed an appeal in the Supreme Court against a similar CCI order dated $31^{\text {st }}$ August, 2016. Consequently, UltraTech has deposited an amount of $₹ 117.55$ Crore equivalent to $10 \%$ of the penalty amount.
UltraTech, backed by legal opinion, believes that it has a good case in both the matters and accordingly no provision has been made in the accounts.
9. In compliance with Ind AS 115, certain sales promotion schemes are now treated by UltraTech as variable components of consideration and have been recognised as revenue deductions instead of other expenses. Consequently, all comparative period numbers have been restated, adhering to the full retrospective approach under Ind AS 115. For the quarter ended $30^{\text {th }}$ June 2018, amount of fiscal incentives under GST relating to different Industrial Promotion Schemes and export incentives was recognised as "Other Operating Income". This was recognised as "Other Income" in the quarter ended $30^{\text {th }}$ September 2018. The same has now been reclassified as "Other Operating Income", including for all corresponding periods. These reclassifications have no impact on reported Profit before tax.
10. Effective from 1st July, 2017, sales are recorded net of Goods and Service Tax (GST) whereas prior to 1st July, 2017 the same were recorded gross of excise duty which formed part of expenses. Hence, revenue from operations for nine months ended 31st December, 2018 is not comparable with that of the corresponding period of previous year.
11. Previous periods figures have been regrouped/rearranged wherever necessary to conform to the current period's classification.
12. The above Financial Results of the Company for the quarter and nine months ended 31st December, 2018 are reviewed by the Audit Committee and approved by the Board of Directors of the Company today.

Place: Mumbai
Date : 7th February, 2019

Dilip Gaur
Managing Director

## Grasim Industries Limited

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UNAUDITED STANDALONE FINANCIAL RESULTS
FOR THE QUARTER AND NINE MONTHS ENDED 31-12-2018


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## NOTES:

1. a. The results for the three months and nine months ended 31st December, 2018 include the financial results of Viscose Filament Yarn (VFY) Business of Century Textiles and Industries Ltd. (CTIL) for which rights and responsibility to manage, operate, use and control were acquired by the Company and included in the Company's results with effect from 1st February, 2018. Hence, the results are not comparable with the corresponding periods of the previous year.
b. The results for nine months ended 31st December, 2018 includes the financial results of erstwhile Aditya Birla Nuvo Limited (ABNL) w.e.f. 1st July, 2017, consequent to the merger of ABNL with the Company and hence the figures are not comparable with the previous corresponding period.
2. Exceptional Items as included in results for the different periods are detailed below:

| Particulars | Three Months Ended |  |  | Nine Months Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-12-2018 | 30-09-2018 | 31-12-2017 | 31-12-2018 | 31-12-2017 | 31-03-2018 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Loss on fair value of investment in VIL (Note 3 below) |  | $(2,283.35)$ | - | $(2,283.35)$ | - | - |
| Provision for stamp duty on acquisition of assets (net of write back of ₹ 24.78 Crore) | - | - | - | - | - | (188.22) |
| Net Gain/(Loss) on disposal of investment in Subsidiary | - | - | - | - | (53.96) | (53.96) |
| Impairment in value of Property, Plant \& Equipment | - | - | - | - |  | (30.43) |
| Exceptional Gain/(Loss) | - | (2,283.35) | - | (2,283.35) | (53.96) | (272.61) |
| Tax Expense on Above |  | 280.00 | - | 280.00 | - | 65.71 |
| Exceptional Gain/(Loss) [Net of Tax] | - | $(2,003.35)$ | - | $(2,003.35)$ | (53.96) | (206.90) |

3. During the quarter ended 30th September 2018, the Company's holding in Idea Cellular Limited (Idea), an associate of the Company has been reduced from $23.13 \%$ to $11.55 \%$ consequent to the merger of Vodafone India Limited and Vodafone Mobile Services Limited with Idea Cellular Limited effective from 31st August, 2018 and the merged entity has been named as Vodafone Idea Limited (VIL). Consequent to reduction of the shareholding of the Company in VIL, it has ceased to be an associate of the Company and is considered as a financial investment under Ind AS 109 w.e.f. 31st August, 2018. As a result, the investment in VIL has been fair valued as per Ind AS 28 and the difference in the book value and fair value as on 30th August, 2018 of the said investment amounting to ₹ $2,283.35$ Crore has been charged to Profit and Loss Statement of the quarter ended 30th September 2018 and has been disclosed as an exceptional item. Subsequent change in fair value of investment in VIL has been accounted in Other Comprehensive Income as per Ind AS 109 'Financial Instruments'.
4. Effective from 1st April 2018, the Company has adopted Ind AS 115 'Revenue from Contracts with Customers'. The application of Ind AS 115 did not have any significant impact on these standalone financial results.

## Grasim Industries Limited

5. Effective from 1st July, 2017, sales are recorded net of Goods and Service Tax (GST) whereas prior to $1^{\text {st }}$ July, 2017, sales were recorded gross of excise duty which formed part of expenses. Hence, revenue from operations for the nine months ended 31st December, 2018 is not comparable with that of the corresponding periods of the previous year.
6. The Segment-wise Revenue, Results, Assets and Liabilities have been disclosed in the consolidated financial results.
7. During the quarter, the Nomination, Remuneration and Compensation Committee of the Board of Directors of the Company granted $1,297,816$ Stock Options, comprising of $1,089,216$ Options \& 2,08,600 Restricted Stock Units ("RSU") and 2,59,847 Stock Appreciation Rights (SAR), comprising of $2,18,080$ Options \& 41,767 RSU on $17^{\text {th }}$ December 2018 to eligible employees of the Company, including to the Managing Director and Whole-time Director, under the Grasim Employee Stock Option Scheme 2018 ("the Scheme"). The Exercise Price for the Options is ₹ 847.20 per Option, based on the "Market Price" on the date of grant i.e. $17^{\text {th }}$ December 2018 and for the RSUs it is ₹ 2 per RSU. The Scheme is being implemented through a trust, viz. Grasim Employee Welfare Trust ("Trust") in accordance with the provisions of Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 ("SEBI SBEB Regulations") and involves secondary acquisition of the Company's equity shares by the Trust through recognized stock exchanges in compliance with SEBI SBEB Regulations and other applicable laws.
8. Previous periods' figures have been regrouped/rearranged wherever necessary to conform to the current periods classification.
9. The above Financial Results of the Company for the three months and nine months ended 31st December, 2018 are reviewed by the Audit Committee and approved by the Board of Directors of the Company today.

Place: Mumbai
Date : 7th February, 2019

## Dilip Gaur

Managing Director

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[^0]:    See accompanying notes to the Financial Results

