



Grasim Industries Limited

Performance Review

Q4FY07 & FY07

25th April 2007

Cautionary Statement

Statements in this “Presentation” describing the Company’s objectives, estimates, expectations or predictions may be “forward looking statements” within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company’s operations include global and Indian demand supply conditions, finished goods prices, feedstock availability and prices, cyclical demand and pricing in the Company’s principal markets, changes in Government regulations, tax regimes, economic developments within India and the countries within which the company conducts business and other factors such as litigation and labour negotiations. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statement, on the basis of any subsequent development, information or events, or otherwise.



Consolidated Financial Performance – Q4FY07

	<u>Rs. Crs.</u>	<u>%</u> <u>Change</u>
TOTAL REVENUE	4,107	↑ 40
PBIDT <small>(including minority share)</small>	1,240	↑ 71
Interest Charges	66	↑ 32
PBT <small>(including minority share)</small>	1,009	↑ 90
Total Tax Expenses	335	↑ 183
PAT (Before Minority Share)	674	↑ 63
PAT (After Minority Share)	559	↑ 60
EPS (Rs.)	60.9	↑ 60

- Consolidated revenue up by 40%
- PBIDT higher by 71%
 - Impressive performance by Grasim's Cement Business and UltraTech continued
 - Excellent performance from VSF business
- Interest up by 32% due to higher borrowings in the quarter
- PBT up by 90%
- Tax expenses up by 183%
 - Higher earnings
 - Tax benefit in Q4FY06 due to merger of Narmada Cement in UltraTech
 - Lower tax free income (in % terms)
- PAT at Rs.559 Crs., up by 60%



Consolidated Financial Performance – FY07

	<u>Rs. Crs.</u>	<u>% Change</u>
TOTAL REVENUE	14,167	↑ 38
PBIDT <small>(including minority share)</small>	4,290	↑ 84
Interest Charges	229	↑ 5
PBT <small>(including minority share)</small>	3,451	↑ 121
Total Tax Expenses	1,092	↑ 171
PAT (Before Minority Share)	2,359	↑ 104
PAT (After Minority Share)	1,968	↑ 89
EPS (Rs.)	214.6	↑ 89

- Consolidated revenue up by 38%
- PBIDT at Rs.4,290 Crs., higher by 84%
 - Excellent performance from Grasim's Cement Business and UltraTech
 - Excellent performance from VSF business
- PBT up by 121%
- Tax expenses up by 171%
 - Higher earnings
 - Tax benefit in Q4FY06 due to merger of Narmada Cement in UltraTech
 - Lower tax free income (in % terms)
- Historically highest PAT at Rs.1,968 Crs., up by 89%

Consolidated Financial Performance

(Rs. Crores)

	Q4FY07	Q4FY06	% Chg.	FY07	FY06	% Chg.
Net Turnover & Op. Income	4,107.1	2,926.2	40	14,167.3	10,274.9	38
Other Income	78.2	67.3	16	245.6	217.1	13
PBIDT	1,239.7	725.7	71	4,290.1	2,336.6	84
Interest	65.8	49.8	32	228.6	218.3	5
Gross Profit	1,173.9	675.9	74	4,061.5	2,118.3	92
Depreciation	165.2	148.1	12	610.0	563.1	8
Non-recurring Item	--	4.1	--	--	4.1	--
PBT	1,008.7	531.9	90	3,451.5	1,559.3	121
Current Tax	337.0	110.4	205	1,097.1	434.9	152
Deferred Tax	(1.8)	7.8	--	(5.1)	(32.2)	--
Total Tax	335.2	118.2	183	1,092.1	402.7	171
PAT	673.5	413.7	63	2,359.4	1,156.6	104
Minority Share etc.	115.0	64.9	--	391.9	116.0	--
PAT (after Minority Share)	558.5	348.8	60	1,967.5	1,040.6	89
Earning Per Share - Basic and Diluted (Rs.)	60.9	38.0	60	214.6	113.5	89



Standalone Financial Performance – Q4FY07

	<u>Rs. Crs.</u>	<u>%</u> <u>Change</u>	
TOTAL REVENUE	2,494	↑ 36	<ul style="list-style-type: none"> ● Strong growth in revenue, up by 36%
PBIDT	772	↑ 66	<ul style="list-style-type: none"> ● PBIDT up by 66% ➤ Impressive performance by Cement and VSF businesses continued
Interest Charges	37	↑ 48	<ul style="list-style-type: none"> ➤ Improved performance from Sponge Iron business ➤ Chemical business operations normalised
Depreciation	88	↑ 15	<ul style="list-style-type: none"> ● Interest cost increased by 48% due to higher borrowings in the quarter
PBT	685	↑ 86	<ul style="list-style-type: none"> ● Non-recurring credit of Rs.37 Crs. towards write-back of provision made in past towards diminution in value of loans
Total Tax Expenses	210	↑ 98	<ul style="list-style-type: none"> ● Tax expenses nearly doubled
PAT	474	↑ 81	<ul style="list-style-type: none"> ● PBT up by 86%
EPS (Rs.)	51.8	↑ 81	<ul style="list-style-type: none"> ● Historically highest net profit, up by 81%



Standalone Financial Performance – FY07

	<u>Rs. Crs.</u>	<u>%</u> <u>Change</u>
TOTAL REVENUE	8,676	↑ 29
PBIDT	2,619	↑ 64
Interest Charges	112	↑ 8
Depreciation	318	↑ 9
PBT	2,226	↑ 85
Total Tax Expenses	691	↑ 101
PAT	1,536	↑ 78
EPS (Rs.)	167.5	↑ 78

- Revenue up by 29%
- PBIDT up by 64%
 - Excellent performance by Cement and VSF businesses
 - Subdued performance from Sponge Iron
 - Chemical business affected by Captive Power Plant shutdown in 2nd and 3rd quarter
- Tax expenses nearly doubled
- PAT up by 78%, a historical high

Standalone Financial Performance

(Rs. Crores)

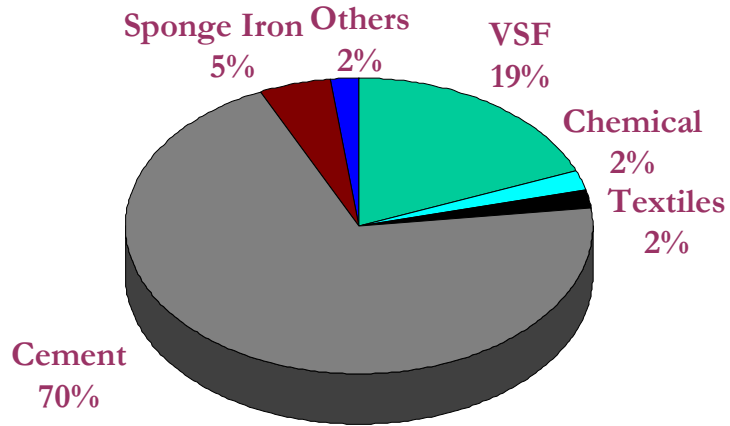
	Q4FY07	Q4FY06	% Chg.	FY07	FY06	% Chg.
Net Turnover & Op. Income	2,493.8	1,829.8	36	8,675.7	6,703.5	29
Other Income	77.6	57.5	35	209.7	169.1	24
PBIDT	771.8	465.2	66	2,619.0	1,596.9	64
Interest	36.6	24.7	48	111.8	103.4	8
Gross Profit	735.2	440.5	67	2,507.2	1,493.5	68
Depreciation	87.6	75.9	15	317.9	291.6	9
Non-recurring Item	37.1	4.1	--	37.1	4.1	--
PBT	684.7	368.7	86	2,226.4	1,206.0	85
Current Tax	215.2	109.8	96	692.4	369.8	87
Deferred Tax	(5.0)	(3.8)	--	(1.8)	(27.0)	--
Total Tax	210.2	106.0	98	690.6	342.8	101
PAT	474.5	262.7	81	1,535.8	863.2	78
Earning Per Share - Basic and Diluted (Rs.)	51.8	28.7	81	167.5	94.1	78



Segmental Performance – FY07

Consolidated

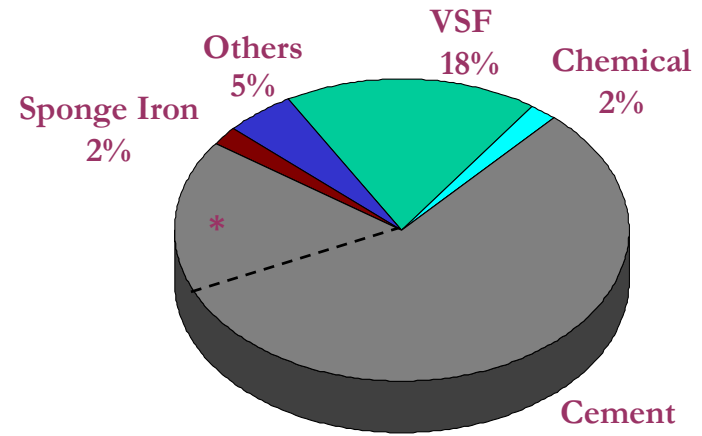
Revenue Mix



(Rs.14,167 Crs.)

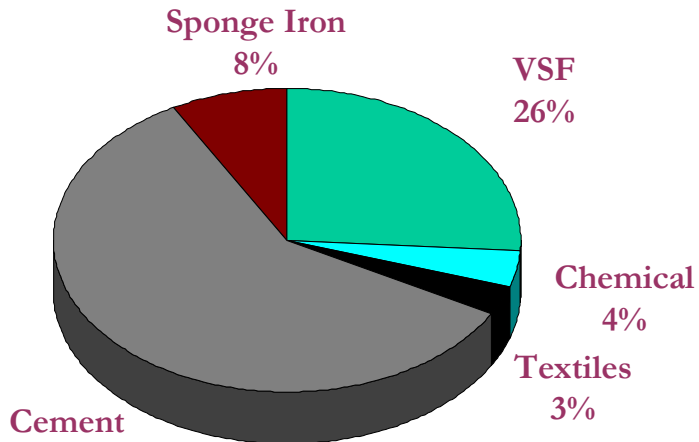
(* Minority Share 16%)

PBIDT Mix



(Rs.4,290 Crs.)

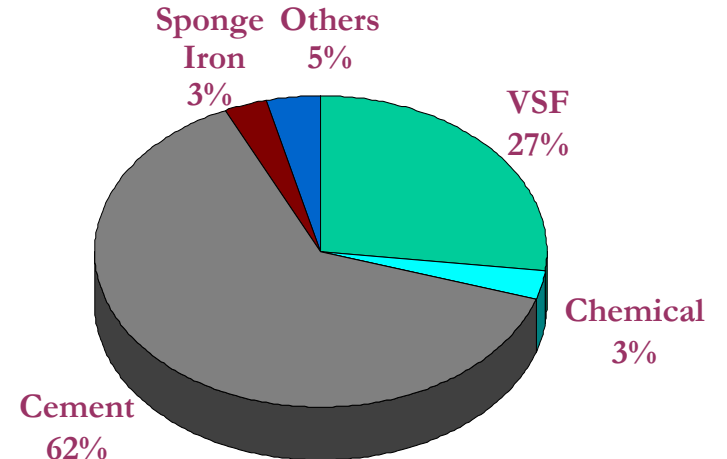
Revenue Mix



(Rs.8,676 Crs.)

Standalone

PBIDT Mix



(Rs.2,619 Crs.)

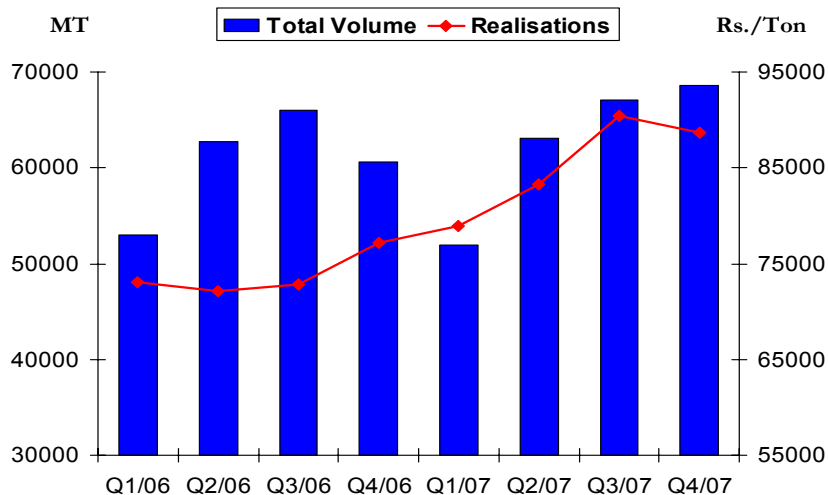
Business Review – Q4FY07

- **VSF**
- **Chemicals**
- **Cement**
- **Sponge Iron**
- **Textiles**

Viscose Staple Fibre : Q4FY07 Highlights

	Q4FY07	Q4FY06	% Chg.
Capacity (TPA)	270,100	257,325	5
Production (MT)	67,772	64,606	5
Sales Volumes (MT)	68,588	60,636	13
Net Turnover (Rs Crs.)	651.6	498.7	31
Realisation (Rs./MT)	88,687	77,133	15
PBIDT (Rs. Crs.)	200.5	155.7	29
PBIDT Margin (%)	30.8%	31.2%	--
PBIT (Rs. Crs.)	179.1	138.1	30

- Plants working at full capacity
- Production up by 5%
- Robust growth in sales volumes
 - Highest ever volumes achieved
 - Shift in consumer preference towards cellulosic products
- Realisation up 15%
 - Strong demand momentum
- Operating margins maintained
 - Higher realisation offset by hardening of input material costs, particularly pulp
 - Increase in employee and other fixed cost
- Operating profit up by 29% aided by higher volumes



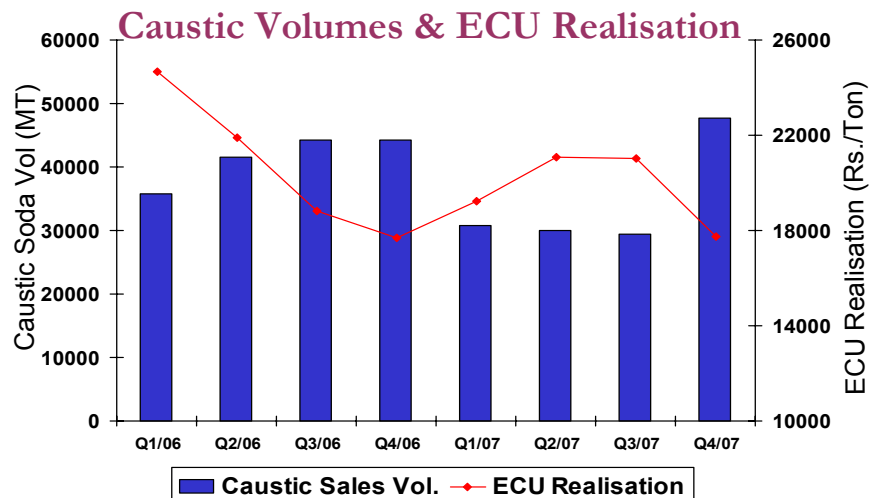
Viscose Staple Fibre : Outlook

- **Volume outlook remains positive**
 - Cellulosic yarns have registered strong growth in recent years
 - Global warming leading to increased requirement for comfort fabrics
- **Margins to sustain at current levels**
 - Increase in pulp cost likely to be passed on
- **Aggressive capacity expansion plans to meet growing demand**
 - **Brownfield expansion plan at Kharach, Gujarat**
 - ⇒ Size revised from 45,625 TPA to 63,875 TPA
 - ⇒ Likely to be commissioned by FY08 end
 - Steps initiated for regulatory clearances at Harihar for 31,000 TPA expansion
 - Doubling of capacity in Chinese JV from 30,000 TPA to 60,000 TPA by Q2FY09
- **Long term outlook remains positive**
 - Indian Textile Industry to grow with increase in domestic consumption and rising exports
 - Thrust on promoting specialty fibres, both in domestic and export markets
 - Plans to introduce VSF based non-woven products in market
 - Conversion to rayon grade pulp at AV Nackawic by Q1FY09 to strengthen Captive pulp availability

Chemical : Q4FY07 Highlights

	Q4FY07	Q4FY06	% Chg.
Caustic Capacity (TPA)	258,000	190,800	35
Caustic Production (MT)	47,076	42,687	10
Caustic Sales Volumes (MT)	47,709	44,136	8
Net Turnover (Rs. Crs.)	92.7	87.9	5
ECU Realisation (Rs./MT)	17,718	17,698	--
PBIDT (Rs. Crs.)	34.2	27.1	26
PBIDT Margin (%)	36.9%	30.8%	--
PBIT (Rs. Crs.)	28.3	22.6	25

- Operations normalised with completion of captive power plant maintenance
- Production up by 10%
- ECU realisation flat
 - Higher caustic prices offset by abnormally low prices of chlorine & Hcl
- Operating profit higher by 26%
 - Better volumes
 - Reduction in power cost with conversion of mercury cell plant



Outlook

- Demand supply mismatch with new capacity additions
 - Realisation to remain under pressure
- Expected growth in volume with expanded capacity and normal operations



Cement : Q4FY07 Highlights

	Q4 FY07	Q4 FY06	% Chg.
<u>Grey Cement</u>			
Capacity (Mn. TPA)	13.12	13.12	--
Production (Mn. MT)	3.88	3.78	3
Sales Volumes* (Mn. MT)	3.92	3.87	1
Net Turnover* (Rs. Crs.)	1,258.5	931.1	35
Realisation* (Rs./MT)	2,979	2,204	35
<u>White Cement</u>			
Capacity (TPA)	475,000	475,000	--
Production (MT)	97,116	96,260	1
Sales Volumes (MT)	102,200	95,598	7
Net Turnover (Rs.Crs.)	112.3	85.6	31
Realisation (Rs./MT)	6,518	6,117	7
PBIDT (Rs. Crs.)	470.2	265.1	77
PBIDT Margin (%)	34.3%	26.1%	--
PBIT (Rs. Crs.)	423.9	222.9	90

- Capacity utilisation at 118%
- Sales volume marginally higher, due to capacity constraint
- Realisation stable sequentially
- Turnover higher by 8% sequentially with improved volumes
- White Cement
 - Turnover up 31% led by value added products
 - 7.5 MW Thermal power plant commissioned in March 07
- Margins improved from 26% to 34%
- Fuel and freight cost increased significantly
- Operating profit rose by 77%

* Excludes traded sales volumes



Cement : Outlook

- **Robust demand growth of 9.4% in FY07**
 - Cement dispatches grew from 142 Mn. Tons to 155 Mn.Tons
 - Brisk growth in economy augurs well for industry
- **Industry witnessing tight supply scenario**
 - Capacity additions lower than consumption growth in the last two years
- **Demand growth to remain buoyant**
 - Expected to grow by 9-10% in the long term
 - Robust demand from residential and commercial construction
 - Substantial increase in industrial investment and higher spending on infrastructure
- **Capacity utilisation to remain at higher levels**
 - Capacity additions of 18-20 Mn. Tons in FY08
 - Strong growth in domestic consumption expected to absorb new capacities
- **Capacity additions in FY09 may exceed demand growth**
- **Project implementation plans moving satisfactorily**



Sponge Iron : Q4FY07 Highlights and Outlook

	Q4FY07	Q4FY06	% Chg.
Capacity (TPA)	900,000	900,000	--
Production (MT)	167,680	109,093	54
Sales Volumes (MT)	171,942	95,949	79
Net Turnover (Rs. Crs.)	238.8	109.4	118
Realisation (Rs./MT)	13,518	10,885	24
PBIDT (Rs. Crs.)	37.0	(3.8)	--
PBIDT Margin (%)	15.5%	(3.5)%	--
PBIT (Rs. Crs.)	28.3	(12.3)	--

- Marked improvement in performance
- Production higher by 54%
 - Use of alternate fuels with improvement in realisation
- Substantial growth in volumes
- Realisation up by 24%
 - Hardening of scrap prices and sea freight in recent months
- Operating profit of Rs.37 Crs. against loss of Rs.4 Crs. in Q4FY06
 - Higher volumes and realisation
 - Use of pellets minimised with commissioning of new small reactor

Outlook

- Increase in realisation expected with improvement in scrap prices
- Business outlook expected to improve in long term with adequate gas availability, likely by CY 2007 end



Textiles : Q4FY07 Highlights and Outlook

	Q4 FY07	Q4 FY06	% Chg.
Sales Volumes			
- Fabrics (lac Mtrs.)	44	35	26
- Synthetic Yarn (MT) (excluding captive consumption)	1,139	1,666	(32)
Net Turnover (Rs. Crs.)	67.5	64.7	4
Fabric Realisation (Rs./Mtr)	112	100	11
Synth. Yarn Realisation (Rs./Kg)	136	119	15
PBIDT (Rs. Crs.)	2.3	(1.1)	--
PBIDT Margin (%)	3.4%	(1.7)%	--
PBIT (Rs. Crs.)	(1.5)	(3.1)	--

- Focus on supply to global and domestic brands
- Exit from un-remunerative export OTC market
- Yarn volumes lower on higher captive consumption
- Efforts on to improve the profitability
 - Modernisation of weaving mill completed
 - Setting up 8 MW thermal power plant, completion by March 08



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Capex

Capex plans

● Capex Summary

Rs. Crores

	Total Project Cost	Capex	Cash Outflow	
			FY08	FY09
Cement		2,345	2,053	292
- 4 Mn. TPA Kotputli Project, Rajasthan	1,275	905		
- 4 Mn. TPA Shambhupura Project, Rajasthan	1,220	756		
- Thermal Power plants (2 Nos, 75 MW)	372	181		
- Grinding unit - North (1.3 Mn. MT)	137	49		
- De-bottlenecking / Blending		89		
- RMC plants		48		
- Modernization		317		
VSF		712	506	166
- Capacity expansion, Kharach, Gujarat (63,875 TPA)	389	349		
- Modernization		363		
Chemical		85	70	5
Others		74	74	
TOTAL		3,216	2,703	463

● FY07 Capex spent - Rs.1,653 Crs.

➤ Cement Rs.1,291 Crs., VSF Rs.203 Crs., Others Rs.159 Crs.

● Separate Capex plan of Rs.1,929 Crs. for UltraTech (Net of Rs.772 Crs. spent during FY07)

➤ 4 Mn. Ton project at Tadpatri with split grinding unit, Outlay Rs.1,275 Crs.

➤ 2 Thermal power plants, capacity 142 MW, Outlay Rs.810 Crs.

➤ RMC plants – Outlay Rs.35 Crs.

UltraTech Cement Limited (Consolidated)

Performance Review



UltraTech: Consolidated Financial Performance – Q4FY07

(Rs. Crores)

	Q4 FY07	Q4 FY06	% Chg.
Net Turnover*	1,396.7	999.5	40
Other Income	20.2	8.2	148
PBIDT	431.1	225.8	91
PBIDT Margin (%)	30.9%	22.6%	--
Interest	20.3	22.2	(9)
Depreciation	60.6	56.1	8
PBT	350.2	147.5	137
Current Tax	121.3	(0.5)	--
Deferred Tax	(3.9)	12.7	--
PAT	232.6	135.3	72
Minority Share	0.2	0.4	--
PAT after Minority share	232.4	134.9	72

- Revenue up 40% due to improved volumes and realisation
- Highest ever operating profit so far
- Operating margins increased significantly
- Variable cost increased considerably
 - Increase in cost of imported coal and continuous reduction in linkage coal
 - Increase in freight cost
- PBT more than doubled
- Tax benefit in Q4FY06 due to merger of Narmada Cement
- PAT at Rs.232 Crs., up by 72%

* Adjusted for traded sales volumes



UltraTech Consolidated: Highlights

	Q4 FY07	Q4 FY06	% Chg.
Production (Mn. MT)			
Clinker	0.61	0.34	} 10
Cement	4.17	4.01	
Sales volumes (Mn. MT)			
Cement - Domestic *	3.86	3.61	7
- Exports	0.34	0.41	(19)
Clinker	0.61	0.34	78
	4.81	4.36	10
Realisation (Rs./Ton)			
Cement (Domestic)	3,014	2,300	31
Cement (Exports) [§]	2,897	2,539	14
Clinker	1,664	1,560	7

* Excludes traded sales volumes of 0.25 Mn.MT (Q4FY06 - 0.26 MT)

§ Includes freight on part quantity

- Capacity utilisation at 113% (102%)
 - Improved utilisation across all plants
- Aggregate sales volume up by 10%
- Domestic volumes higher by 7%
- Higher realisation in both domestic and export markets
 - Current FOB Price: Cement \$ 50/ton, Clinker \$ 39/ton
- Export prices may soften from mid CY07

Shree Digvijay Cement Company Limited (SDCC)

Performance Review



SDCC Financial Performance - Q4FY07

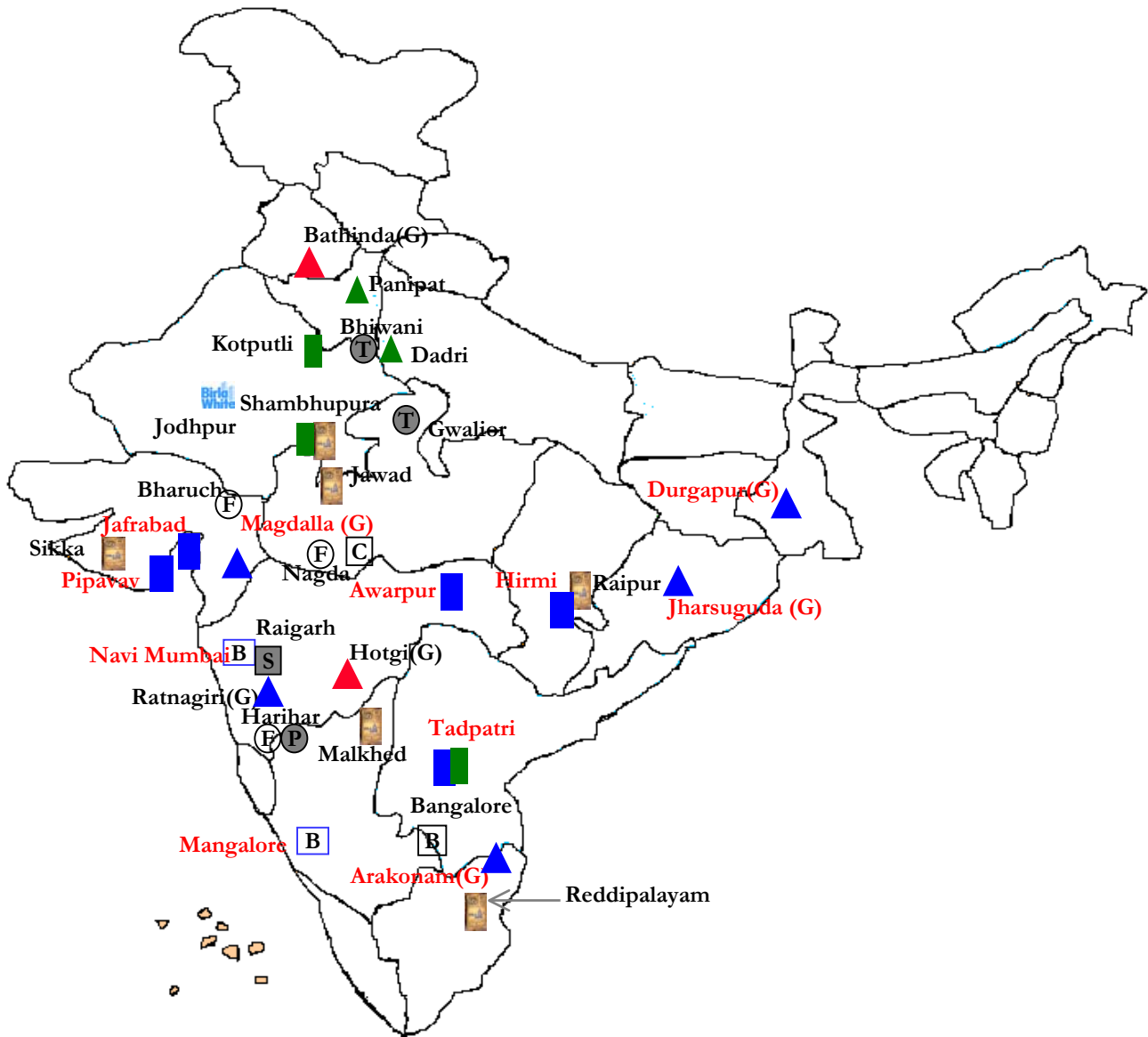
(Rs. Crores)

	Q4 FY07	Q4 FY06	% Chg.
Cement Production Sales Volumes	2.49	2.53	(2)
- Cement	2.45	2.53	} (15)
- Clinker		0.34	
Realisation (Rs./MT)-Cement	2,857	2,379	20
Net Revenues	70.0	64.8	8
PBIDT	17.6	14.2	24
PBIDT Margin	25.2%	22.0%	--
Interest	0.1	0.4	(78)
Depreciation	1.5	1.5	--
FBT	0.1	0.1	--
Profit before EIs	15.9	12.2	31
Exceptional Items	0.6	0.8	--
Profit after EIs	16.5	13.0	28

- Sales volume lower by 15%
 - Maintenance shutdown during the quarter
- PBIDT up by 24% on higher realisation
- Sharp rise in fuel and freight cost
- Imported coal prices higher by 15%
- PAT higher by 28%

Plant Locations– Grasim & its subsidiaries

- Proposed Cement Projects
- ▲ Proposed Grinding Units
- Grey cement plants
- ▲ Grinding Units (G)
- B Bulk Cement Terminal
- UltraTech Cement Plants
- ▲ UltraTech Grinding Units (G)
- B UltraTech Bulk Cement Terminals
- F Fibre plants
- P Pulp plant
- C Chemical plant
- T Textiles units
- S Sponge Iron plant



Not to scale



Thank You



Grasim Industries Limited

Annexure



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Profitability Snapshot

Standalone

(Rs. Crores)	FY03	FY04	FY05	FY06	FY07
Gross Turnover	5,412	6,130	7,201	7,638	9,608
Net Turnover	4,606	5,213	6,229	6,653	8,604
PBIDT	1,136	1,504	1,785	1,597	2,619
PBIDT Margin (%)	24.7	28.9	28.7	24.0	30.4
Int. & Fin. Charges	168	154	139	103	112
PBDT	967	1,350	1,646	1,494	2,507
Total Tax Expenses	177	298	418	343	691
PAT (After Minority Share)	536	779	886	863	1,536
EPS (Rs.)	58.5	85.0	96.6	94.1	167.5
DPS (Rs.)	10.0	14.0	16.0	20.0	27.5
ROAvCE (PBIT Basis)(%)	\$ 20.0	\$ 28.9	\$ 36.1	\$ 28.0	\$ 41.9
RONW (%)					
Interest Cover (x)	5.6	7.9	9.6	11.9	17.2

Consolidated

	FY04	FY05	FY06	FY07
	9,189	10,776	11,746	15,703
	7,782	9,292	10,224	14,095
	1,909	2,272	2,337	4,290
	16.4	24.5	22.9	30.4
	313	285	218	229
	1,596	1,988	2,118	4,061
	286	442	403	1,092
	761	880	1,041	1,968
	83.0	96.0	113.5	214.6
	--	--	--	--
	15.2	18.5	18.4	34.6
	22.7	23.7	23.4	34.3
	5.1	6.3	8.7	14.0

\$ Adjusted for investments in cement subsidiaries and related income



Financial Snapshot

Standalone

<i>(Rs. Crores)</i>	FY03	FY04	FY05	FY06	FY07
Gross Block	5,594	5,802	6,052	6,417	7,974
Net Block	3,264	3,213	3,204	3,307	4,593
Goodwill	-	-	-	-	-
Cement Subs. Investment	1,134	2,333	2,362	2,352	2,476
Investments	729	409	939	1,422	2,141
Net Current Assets	546	349	426	461	550
Capital Employed	5,673	6,304	6,931	7,542	9,760
Net Worth	2,971	3,606	4,324	4,978	6,226
Minority Interest	-	-	-	-	-
Debts	2,076	2,065	2,008	1,980	2,952
Deferred Tax	626	633	599	584	582

Consolidated

	FY04	FY05	FY06	FY07
	10,702	11,317	11,932	14,485
	6,394	6,299	6,416	8,472
	2,037	1,958	1,773	1,922
	-	-	-	-
	270	769	1,352	2,272
	475	673	652	858
	9,176	9,699	10,193	13,524
	3,348	4,086	4,838	6,640
	515	500	514	859
	4,108	3,934	3,683	4,873
	1,205	1,179	1,158	1,152

Debt: Equity (x)	0.70	0.57	0.46	0.40	0.47
Book Value (Rs.)	324	393	472	543	679

	1.06	0.86	0.69	0.65
	365	446	528	724

Segmental Performance-Q4FY07

Standalone

Rs. Crores

Business	Revenue		PBIDT		PBIDT Margin (%)		PBIT		Capital Employed		ROAvCE (%) (PBIT basis)	
	Q4FY07	Q4FY06	Q4FY07	Q4FY06	Q4FY07	Q4FY06	Q4FY07	Q4FY06	Q4FY07	Q4FY06	Q4FY07	Q4FY06
VSF	662	501	200	156	30.8	31.2	179	138	1,211	999	68.9	58.4
Chemical	94	89	34	27	36.9	30.8	28	23	304	211	46.8	45.6
Cement	1,473	1,100	470	265	34.3	26.1	424	223	3,077	2,079	87.9	44.8
Sponge Iron	240	111	37	(4)	15.5	(3.5)	28	(12)	552	530	20.9	(9.5)
Textile	72	68	2	(1)	3.4	(1.7)	(1)	(3)	126	93	(5.7)	(13.0)
Direct Operations			743	443			657	369	5,270	3,912	68.3	39.3
Cement subsidiaries									2,453	2,232		
Company as a whole	2,494	1,830	772	465	31.2	25.6	684	389	9,760	7,542	@ 49.8	@ 33.4

Consolidated

VSF	793	513	209	154	26.7	30.1	185	136	1,428	1,026	64.1	55.8
Cement \$	2,872	2,121	897	504	31.3	23.8	811	402	8,914	6,804	47.8	24.2
Company as a whole\$	4,107	2,926	1,240	726	30.3	24.9	1,075	578	13,524	10,193	40.4	24.0

\$ including minority share

@ ROCE calculated after excluding investment in cement subsidiaries & related income

Segmental Performance-FY07

Standalone

Rs. Crores

Business	Revenue		PBIDT		PBIDT Margin (%)		PBIT		Capital Employed		ROAvCE (%) (PBIT basis)	
	FY07	FY06	FY07	FY06	FY07	FY06	FY07	FY06	FY07	FY06	FY07	FY06
VSF	2,328	1,935	712	495	31.0	25.9	638	430	1,211	999	61.4	45.4
Chemical	319	386	81	125	25.7	32.6	60	108	304	211	24.8	54.2
Cement	5,173	3,655	1,623	800	33.2	23.3	1,448	636	3,077	2,079	75.1	32.0
Sponge Iron	751	635	85	74	11.4	11.7	50	40	552	530	9.3	7.7
Textile	271	247	5	3	1.8	1.4	(5)	(3)	126	93	(4.4)	(3.2)
Direct Operations			2,506	1,497			2,191	1,211	5,270	3,912	56.9	32.3
Cement subsidiaries									2,453	2,232		
Company as a whole	8,676	6,703	2,619	1,597	30.4	24.0	2,301	1,305	9,760	7,542	@41.9	@28.0

Consolidated

VSF	2,725	1,990	754	493	28.0	25.0	672	426	1,428	1,026	58.3	43.8
Cement ^{\$}	9,951	6,938	3,152	1,466	31.7	21.2	2,767	1,075	8,914	6,804	40.8	16.2
Company as a whole ^{\$}	14,167	10,275	4,290	2,337	30.4	22.9	3,680	1,773	13,524	10,193	34.6	18.4

^{\$} including minority share

@ ROCE calculated after excluding investment in cement subsidiaries & related income

Viscose Staple Fibre : Summary

		Q4 FY07	Q4 FY06	% Chg.	FY07	FY06	% Chg.
Capacity	TPA	270,100	257,325	5	270,100	257,325	5
Production	MT	67,772	64,606	5	246,833	228,981	8
Sales Volumes	MT	68,588	60,636	13	250,725	242,399	3
Net Turnover	Rs. Crs.	651.6	498.7	31	2,294.6	1,913.0	20
Avg. Realisation	Rs./MT	88,687	77,133	15	85,729	73,786	16
PBIDT	Rs. Crs.	200.5	155.7	29	712.3	495.0	44
PBIDT Margin	%	30.8%	31.2%	--	31.0%	25.9%	--
PBIT	Rs. Crs.	179.1	138.1	30	638.4	429.6	49
Capital Employed	Rs. Crs.	1,211	999	21	1,211	999	21
ROAvCE (PBIT Basis)	%	68.9%	58.4%	--	61.4%	45.4%	--

Chemical : Summary

		Q4 FY07	Q4 FY06	% Chg.	FY07	FY06	% Chg.
Capacity	TPA	258,000	190,800	35	258,000	190,800	35
Production	MT	47,076	42,687	10	136,685	165,509	(17)
Sales Volumes	MT	47,709	44,136	8	137,830	165,853	(17)
Net Turnover	Rs. Crs.	92.7	87.9	5	313.0	383.2	(18)
Avg. Realisation	Rs./MT	17,718	17,698	--	19,444	20,594	(6)
PBIDT	Rs. Crs.	34.2	27.1	26	80.6	125.1	(36)
PBIDT Margin	%	36.9%	30.8%	--	25.7%	32.6%	--
PBIT	Rs. Crs.	28.3	22.6	25	60.0	107.5	(44)
Capital Employed	Rs. Crs.	304	211	44	304	211	44
ROAvCE (PBIT Basis)	%	46.8%	45.6%	--	24.8%	54.2%	--

Cement : Summary

		Q4 FY07	Q4 FY06	% Chg.	FY07	FY06	% Chg.
<u>Grey Cement</u>							
Capacity	Mn. MT	13.12	13.12	--	13.12	13.12	--
Production	Mn. MT	3.88	3.78	3	14.42	13.83	4
Sales Volumes *	Mn. MT	3.92	3.87	1	14.52	13.99	4
Net Turnover *	Rs. Crs.	1,258.5	931.1	35	4,513.0	3,134.3	44
Avg. Realisation	Rs./MT	2,979	2,204	35	2,867	2,046	40
<u>White Cement</u>							
Capacity	TPA	475,000	475,000	--	475,000	475,000	--
Production	MT	97,116	96,260	1	364,649	350,174	4
Sales Volumes	MT	102,200	95,598	7	367,167	347,500	6
Net Turnover	Rs. Crs.	112.3	85.6	31	378.2	291.2	30
Avg. Realisation	Rs./MT	6,518	6,117	7	6,458	5,984	8
PBIDT	Rs. Crs.	470.2	265.1	77	1,623.0	799.6	103
PBIDT Margin	%	34.3%	26.1%	--	33.2%	23.3%	--
PBIT	Rs. Crs.	423.9	222.9	90	1,448.2	636.4	128
Capital Employed	Rs. Crs.	3,077	2,079	48	3,077	2,079	48
ROAvCE (PBIT basis)	%	87.9%	44.8%	--	75.1%	32.0%	--

*Adjusted for traded sales volumes	Mn. MT	0.27	0.25	--	0.77	0.72	--
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Sponge Iron : Summary

		Q4 FY07	Q4 FY06	% Chg.	FY07	FY06	% Chg.
Capacity	TPA	900,000	900,000	--	900,000	900,000	--
Production	MT	167,680	109,093	54	525,183	505,825	4
Sales Volumes	MT	171,942	95,949	79	571,127	478,291	19
Net Turnover	Rs. Crs.	238.8	109.4	118	749.6	632.5	19
Avg. Realisation	Rs./MT	13,518	10,885	24	12,629	12,323	2
PBIDT	Rs. Crs.	37.0	(3.8)	--	85.1	73.9	15
PBIDT Margin	%	15.5%	(3.5)%	--	11.4%	11.7%	--
PBIT	Rs. Crs.	28.3	(12.3)	--	50.4	39.8	27
Capital Employed	Rs. Crs.	552	530	4	552	530	4
ROAvCE (PBIT Basis)	%	20.9%	(9.5)%	--	9.3%	7.7%	--

Textiles : Summary

		Q4 FY07	Q4 FY06	% Chg.	FY07	FY06	% Chg.
Net Turnover	Rs. Crs.	67.5	64.7	4	254.8	236.7	8
PBIDT	Rs. Crs.	2.3	(1.1)	--	4.6	3.4	34
PBIDT Margin	%	3.4%	(1.7)%	--	1.8%	1.4%	--
PBIT	Rs. Crs.	(1.5)	(3.1)	--	(4.6)	(3.0)	--
Capital Employed	Rs. Crs.	126	93	36	126	93	36
ROAvCE (PBIT Basis)	%	(5.7)%	(13.0)%	--	(4.4)%	(3.2)%	--



Production Data (MT)

Product	Q4 FY07			Q4 FY06			FY07			FY06		
	Capacity TPA	Production	%	Capacity TPA	Production	%	Capacity TPA	Production	%	Capacity TPA	Production	%
VSF	270,100	67,772	100	257,325	64,606	100	270,100	246,833	93	257,325	228,981	90
Caustic Soda	258,000	47,076	73	190,800	42,687	89	258,000	136,685	66	190,800	165,509	87
Grey Cement *	13.12	3.88	118	13.12	3.78	115	13.12	14.42	110	13.12	13.83	105
White Cement	475,000	97,116	82	475,000	96,260	81	475,000	364,649	77	475,000	350,174	74
Sponge Iron	900,000	167,680	75	900,000	109,093	48	900,000	525,183	58	900,000	505,825	56

* Numbers are in Mn. MT



Divisional Turnover (Qty.) & Realisation

Product	Quantity (MT)				Realisation (Rs./MT)			
	Q4 FY07	Q4 FY06	FY07	FY06	Q4 FY07	Q4 FY06	FY07	FY06
VSF	68,588	60,636	250,725	242,399	88,687	77,133	85,729	73,786
Caustic Soda *	47,709	44,136	137,830	165,853	17,718	17,698	19,444	20,594
Grey Cement #	3.92	3.87	14.52	13.99	2,979	2,204	2,867	2,046
White Cement	102,200	95,598	367,167	347,500	6,518	6,117	6,458	5,984
Sponge Iron	171,942	95,949	571,127	478,291	13,518	10,885	12,629	12,323

* ECU Realisation

Numbers are in Mn. MT.



UltraTech: Consolidated Financial Performance

(Rs. Crores)

	Q4 FY07	Q4 FY06	% Chg.	FY07	FY06	% Chg.
Cement Production (Mn. MT)	4.17	4.01	4	14.63	13.71	7
Sales Volume(Mn. MT):						
Cement-Domestic*	3.86	3.61	7	13.35	12.20	9
Cement-Exports	0.34	0.41	(19)	1.27	1.51	(16)
Clinker	0.61	0.34	78	2.50	1.32	89
Total Volumes	4.81	4.36	10	17.12	15.03	14
Realisation(Rs./MT):						
Cement-Domestic*	3,014	2,300	31	2,934	2,113	39
Cement-Exports	2,897	2,539	14	2,871	2,480	16
Clinker	1,664	1,560	7	1,630	1,577	3
Net Turnover *	1,396.7	999.5	40	4,781.2	3,196.1	50
Other Income	20.2	8.2	148	59.2	31.8	86
PBIDT	431.1	225.8	91	1,490.8	606.6	146
PBIDT Margin %	30.9%	22.6%	--	31.2%	19.0%	--
Interest	20.3	22.2	(9)	86.8	90.1	(4)
Depreciation	60.6	56.1	8	228.7	230.6	(1)
PBT	350.2	147.5	137	1,175.3	286.0	311
Current Tax	121.4	(0.5)	--	404.0	63.4	537
Deferred Tax	(3.9)	12.8	--	(15.4)	(4.2)	--
PAT	232.7	135.2	72	786.7	226.7	247
Minority Share	0.2	0.4	--	1.8	1.6	--
PAT after Minority Share	232.4	134.9	72	784.9	225.1	249
Earning Per Share, Basic & Diluted (Rs.)	18.7	10.8	72	63.1	18.1	249
* Adjusted for traded sales volumes	0.25	0.26	--	0.56	0.72	--

SDCC : Financial Performance

(Rs. Crores)

	Q4 FY07	Q4 FY06	% Chg.	FY07	FY06	% Chg.
Net Turnover	70.0	64.8	8	255.3	214.4	19
Other Income	1.1	1.4	(17)	4.7	4.6	3
PBIDT	17.6	14.2	24	61.1	44.4	38
PBIDT Margin %	25.2%	22.0%	--	23.9%	20.7%	--
Interest	0.1	0.4	(78)	1.2	3.2	(63)
Depreciation	1.5	1.5	--	6.3	7.4	(16)
FBT	0.1	0.1	--	0.2	0.2	--
Profit before EIs	15.9	12.2	31	53.4	33.6	59
Exceptional Items	0.6	0.8	--	0.6	15.2	--
Profit after EIs	16.5	13.0	28	54.0	48.8	11



GRASIM, THE ADITYA BIRLA GROUP'S FLAGSHIP COMPANY
REPORTS OUTSTANDING PERFORMANCE FOR Q4FY 2007

Consolidated Net Profit	Rs.559 Crs.	Up 60%
Consolidated Net Revenue	Rs.4,107 Crs.	Up 40%

Consolidated Financial Performance:

	Rs. Crores					
	Q4 FY07	Q4 FY06	% Change	FY07	FY06	% Change
Net Revenue	4,107	2,926	40	14,167	10,275	38
Operating Profit (EBITDA)	1,240	726	71	4,290	2,337	84
Profit after Taxes	673	414	63	2,359	1,157	104
Less: Minority Share	114	65		391	116	
Net Profit	559	349	60	1,968	1,041	89
EPS (Rs.)	61	38	60	215	114	89

Grasim, an Aditya Birla Group Company, has posted excellent performance for the quarter ended 31st March 2007. Consolidated revenues increased by 40% from Rs.2,926 crores to Rs.4,107 crores. Net Profit rose by 60% from Rs.349 crores to Rs.559 crores, despite a substantially higher provision for tax expenses, which were up by 183% at Rs.335 crores. Grasim's superior performance has been driven by its VSF business, Cement business and its subsidiaries.

The FY 2007 results too have been impressive. Higher Capacity utilisation, increased realisation and strengthening of operational efficiencies resulted in both Revenues and Profits surpassing their previous levels. Consolidated revenues, at Rs.14,167 crores, reflected a 38% growth. EBITDA crossed the USD 1 bn. mark for the first time ever, at Rs.4,290 crores. Net Profit grew sharply by 89% at Rs.1,968 crores. Its VSF and Cement businesses reported an admirable performance, which led to the surge in revenues and earnings during the year.

Stand-alone Financial Performance

Rs. Crores

	Q4 FY07	Q4 FY06	% Change	FY07	FY06	% Change
Net Revenue	2,494	1,830	36	8,676	6,703	29
Operating Profit (EBITDA)	772	465	66	2,619	1,597	64
Net Profit	474	263	81	1,536	863	78
EPS (Rs.)	52	29	81	168	94	78

Grasim's results, both for the quarter and the full year, crossed all previous records. While Revenues for the quarter grew by 36% at Rs.2,494 crores, Net Profit rose admirably by 81% at Rs.474 crores. For the year under review, Net Profit was at Rs.1,536 crores, historically the highest. The notable performance by its Cement and VSF businesses continued. The Sponge iron business showed a marked improvement.

Dividend

The Company has paid interim dividend @ 275% for FY07. Together with the Corporate Tax on Dividend, the total outflow on account of dividend was Rs.287 crores, vis-à-vis Rs.209 crores paid for FY06, an increase of 37%. The Board at its meeting held on date, has decided not to recommend any final dividend and to treat the interim dividend as final dividend.

Highlights of Grasim's operations:

		Q4FY07	Q4FY06	% Change	FY 2007	FY 2006	% Change
Production -							
Viscose Staple Fibre	M.T.	67,772	64,606	5%	246,833	228,981	8%
Cement	Mn. M.T.	3.88	3.78	3%	14.42	13.83	4%
White Cement	M.T.	97,116	96,260	1%	364,649	350,174	4%
Sponge Iron	M.T.	167,680	109,093	54%	525,183	505,825	4%
Caustic Soda	M.T.	47,076	42,687	10%	136,685	165,509	-17%
Sales Volumes -							
Viscose Staple Fibre	M.T.	68,588	60,636	13%	250,725	242,399	3%
Cement	Mn. M.T.	3.92	3.87	1%	14.52	13.99	4%
White Cement	M.T.	102,200	95,598	7%	367,167	347,500	6%
Sponge Iron	M.T.	171,942	95,949	79%	571,127	478,291	19%
Caustic Soda	M.T.	47,709	44,136	8%	137,830	165,853	-17%
Net Realisation -							
Viscose Staple Fibre	Rs./M.T.	88,687	77,133	15%	85,729	73,786	16%
Cement	Rs./M.T.	2,979	2,204	35%	2,867	2,046	40%
White Cement	Rs./M.T.	6,518	6,117	7%	6,458	5,984	8%
Sponge Iron	Rs./M.T.	13,518	10,885	24%	12,629	12,323	2%
Chemical Products	Rs./M.T.	17,718	17,698	-	19,444	20,594	-6%

Viscose Staple Fibre (VSF) Business

The VSF business turned in a very good performance. Production, sales and profitability were at an all time high. The strong demand for cellulosic fibres coupled with the Company's strategy of increased focus on specialty fibres and concentrating on emerging textile hubs has resulted in a record performance. Notwithstanding the suspension in operations for 48 days on account of water shortage, capacity utilisation was higher at 93%, vis-à-vis 90% recorded for the preceding year. The business registered a 3% increase in sales volumes at 250,725 tons. Realisations were up by 16% at Rs.85,729 per ton. This positive performance has helped to offset the steep rise in input costs. The robust growth in VSF business is a reflection of the shift in consumer preference towards cellulosic products.

The business' performance during the quarter too was good. Higher production, sales volumes and improved realisations led to a 29% jump in operating profits.

To meet the growing demand for the product, the Company will be augmenting its capacity. A 63,875 tons per annum brownfield expansion at Kharach (Gujarat) has been planned. It is expected to be completed by end-FY08. The Company's investment on the expansion and modernization at its various plants would be to the tune of Rs.712 crores. Additionally, the Company is in the process of obtaining regulatory approvals for expanding its capacity at Harihar (Karnataka) by around 31,000 tons per annum. Upon completion, the Company's VSF capacity would stand enhanced to 365,000 tons. The capacity of its Chinese joint venture will be ramped up from 30,000 TPA to 60,000 TPA by Q2FY09.

The Company, being the lowest cost producer of quality VSF, is fully geared to capitalize on the increased demand for the product, which it has generated. The thrust on propagation of specialty fibres, both in domestic and export markets bode well for the business. The outlook for the VSF business continues to be bright.

Cement Business

The Cement business posted a strong performance during the year. Capacity utilisation was higher at 110%. Sales volumes appreciated by 4% at 14.52 Mn. tons. Realisation grew by 40% from its depressed level of last year, leading to higher operating profits. Operating margins expanded due to higher realisations, increase in blended cement ratio and better economies of scale. The gains from higher price levels were however, offset to a large extent by the steep rise in fuel and freight costs.

The business posted a good performance during the quarter. Production increased by 3% at 3.88 Mn. tons. Sales volumes rose marginally constrained by capacity. Revenues expanded by 35% on the back of improved realisations. On a sequential basis, the realisations were flat.

The White Cement business performed well during the year. Production was higher by 4%. Revenues grew by 30% with enhanced contribution from value added products and an increase in realisations.

Cement Subsidiaries

The performance of UltraTech Cement Limited (UltraTech), a subsidiary, was good. Cement sales during the year were higher at 14.63 Mn. tons, an increase of 7%. Clinker sales recorded a growth of 89% at 2.50 Mn. tons. Domestic cement realisations were higher.

Shree Digvijay Cement Company Limited, another subsidiary, too has bettered its performance. Profit before Exceptional Items was higher by 59% at Rs.53 crores, driven by higher Realisations.

Cement Capex plan

The Company's expansion plans at Shambhupura and Kotputli in Rajasthan are progressing as scheduled. While the Shambhupura plant is likely to be commissioned by end-FY08, the Kotputli plant is expected to go on stream in Q1FY09. The Company would also be setting up thermal power plants at both these places. The Company has so far invested Rs.834 crores on these projects. Additionally, it has envisaged a total capital outlay of Rs.2,345 crores over the next two years, which includes the cost of modernization, de-bottlenecking, setting up of grinding unit at Dadri, RMCs and captive power plants. Upon completion of these expansions and the commissioning of the grinding unit at Dadri, the Company's cement capacity will go up by 9.5 Mn. tons to 22.6 Mn. tons.

The capex plan of UltraTech, which includes setting up of a 4 Mn. TPA project at Tadpatri (Andhra Pradesh) and captive power plants at different locations, is on track. UltraTech plans to invest over Rs.1,900 crores in the next 2 years on capacity expansion, thermal power plants, modernization, RMCs, etc.

The substantial increase in industrial investment coupled with higher spending on infrastructure portend well for the Company's Cement business. The robust demand emanating from residential and commercial construction will also be a growth driver. The addition of new capacities is likely to result in a surplus scenario in FY09, which could impact realisations. However, such a short-term phenomenon is likely to get reversed in the medium term, given the strong demand momentum.

Sponge Iron Business

The Sponge Iron business remained under pressure during the year, largely due to the inadequate availability of natural gas and the sharp increase in the cost of Iron Ore and Natural Gas. While Sales volumes were up by 19%, average realisations remained flat owing to pressure from coal based sponge iron segment.

However, there was a marked improvement in performance during the quarter. While Production was higher by 54%, Sales volumes showed an impressive growth of 79%. Higher volumes and realisations and minimized usage of pellets resulted in improved operating margins.

The Business' profitability would continue to be under pressure due to inadequate gas availability, which is expected to improve by end-2007, as the Dahej-Dabhol pipeline and the spur pipeline connecting the same to the existing GAIL pipeline is expected to be commissioned by then.

The thrust of the Company would continue to be on optimum utilisation of plant capacity and enhancing volumes.

Chemical Business

The performance of the Chemical business was constrained during the year due to the breakdown of a Captive Power Plant, which remained shut during the 2nd and 3rd quarters. Its operations were also affected due to water shortage during the first quarter of the year. Both Production and Sales, as a result, were impacted. The abnormally low prices of Chlorine and Hydrochloric acid resulted in subdued ECU realisations. Realisations are expected to remain depressed.

The normalcy in operations was restored during Q4FY07. As a result, production was higher by 10% at 47,076 tons and sales volumes were up by 8% at 47,709 tons for the quarter. The caustic soda capacity was raised from 190,800 TPA to 258,000 TPA during the quarter.

Going forward, the focus would be on optimizing resource utilisation and reducing costs through R&D and development of ancillary and value added products.

Outlook

VSF and Cement will continue to be the growth enablers. Besides, Grasim's financial framework enables it to pursue aggressive business growth strategies while retaining the prudent capital structure. The cost optimization measures, sweating of assets, far-sighted financial management and above all, Grasim's solid fundamentals, will have a salutary effect on the Company's future. The prospects for the Company continue to be positive.

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Grasim Industries Limited

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**AUDITED FINANCIAL RESULTS
FOR THE YEAR ENDED 31st MARCH 2007**

I. CONSOLIDATED RESULTS :

Rs in Crores

	Nine Months Ended 31st December 2006	Three Months Ended 31st March 2007	Three Months Ended 31st March 2006	Year Ended 31st March 2007 (Audited)	Year Ended 31st March 2006 (Audited)
Net Sales / Income from Operations	10,060.20	4,107.05	2,926.16	14,167.25	10,274.85
Other Income	167.49	78.15	67.30	245.64	217.06
Expenditure :					
- Decrease / (Increase) in Stock	3.32	29.75	23.58	33.07	6.30
- Raw Material Consumed	1,980.28	841.30	583.85	2,821.58	2,214.29
- Purchases of Finished Goods	48.02	26.81	35.87	74.83	109.93
- Payment to & Provision for Employees	500.51	172.36	146.77	672.87	542.87
- Power & Fuel	1,768.67	703.97	570.53	2,472.64	2,129.12
- Freight , Handling & Other Expenses	1,491.56	615.67	475.04	2,107.23	1,552.66
- Other Expenditure	1,384.99	555.60	432.11	1,940.59	1,600.16
Total Expenditure	7,177.35	2,945.46	2,267.75	10,122.81	8,155.33
Interest	162.83	65.81	49.78	228.64	218.29
Gross Profit	2,887.51	1,173.93	675.93	4,061.44	2,118.29
Depreciation	444.76	165.21	148.12	609.97	563.10
Profit before Exceptional Items and Tax Expenses	2,442.75	1,008.72	527.81	3,451.47	1,555.19
Surplus on pre-payment of sales tax loan	-	-	4.13	-	4.13
Profit before Tax Expenses	2,442.75	1,008.72	531.94	3,451.47	1,559.32
Provision for Current Tax	(760.15)	(336.99)	(110.44)	(1,097.14)	(434.88)
Provision for Deferred Tax	3.29	1.78	(7.84)	5.07	32.18
Net Profit	1,685.89	673.51	413.66	2,359.40	1,156.62
Less : Minority Share	276.92	114.58	64.86	391.50	115.98
Add : Share in Profit / (Loss) of Associates	-	(0.40)	-	(0.40)	-
Net Profit (After Minority Share)	1,408.97	558.53	348.80	1,967.50	1,040.64
Paid up Equity Share Capital (Face Value Rs. 10 per share)	91.69	91.69	91.69	91.69	91.69
Reserves excluding Revaluation Reserve				6,538.05	4,698.79
Basic & Diluted EPS for the period (Rupees)	153.67	60.92	38.04	214.58	113.50

II. STANDALONE RESULTS :

	Nine Months Ended 31st December 2006	Three Months Ended 31st March 2007	Three Months Ended 31st March 2006	Year Ended 31st March 2007 (Audited)	Year Ended 31st March 2006 (Audited)
Net Sales / Income from Operations	6,181.94	2,493.75	1,829.78	8,675.69	6,703.48
Other Income	132.08	77.58	57.51	209.66	169.07
Expenditure :					
- Decrease / (Increase) in Stock	5.26	11.18	(8.38)	16.44	43.49
- Raw Material Consumed	1,576.82	642.50	477.19	2,219.32	1,822.68
- Purchases of Finished Goods	213.44	107.72	80.65	321.16	240.15
- Payment to & Provision for Employees	347.33	112.07	103.80	459.40	407.63
- Power & Fuel	856.46	339.68	287.19	1,196.14	1,074.81
- Freight , Handling & Other Expenses	727.91	287.25	217.21	1,015.16	750.02
- Other Expenditure	739.60	299.12	264.41	1,038.72	936.85
Total Expenditure	4,466.82	1,799.52	1,422.07	6,266.34	5,275.63
Interest	75.21	36.63	24.75	111.84	103.38
Gross Profit	1,771.99	735.18	440.47	2,507.17	1,493.54
Depreciation	230.35	87.56	75.94	317.91	291.64
Profit before Exceptional Items and Tax Expenses	1,541.64	647.62	364.53	2,189.26	1,201.90
Write back of provision for diminution in value of loans	-	37.10	-	37.10	-
Surplus on pre-payment of sales tax loan	-	-	4.13	-	4.13
Profit before Tax Expenses	1,541.64	684.72	368.66	2,226.36	1,206.03
Provision for Current Tax	(477.12)	(215.26)	(109.72)	(692.38)	(369.82)
Provision for Deferred Tax	(3.20)	5.03	3.80	1.83	27.00
Net Profit	1,061.32	474.49	262.74	1,535.81	863.21
Paid up Equity Share Capital (Face Value Rs. 10 per share)	91.69	91.69	91.69	91.69	91.69
Reserves excluding Revaluation Reserve				6,134.46	4,886.11
Basic & Diluted EPS for the period (Rupees)	115.75	51.75	28.66	167.50	94.14

Aggregate of Non-Promoter Shareholding

- Number of Shares				68584674	68775490
- Percentage of Shareholding				74.81%	75.02%

III. SEGMENT REPORTING - CONSOLIDATED

Rs. in Crores

	Nine Months Ended 31st December 2006	Three Months Ended 31st March 2007	Three Months Ended 31st March 2006	Year Ended 31st March 2007 (Audited)	Year Ended 31st March 2006 (Audited)
1. SEGMENT REVENUE					
a Fibre & Pulp	1,932.64	792.61	513.16	2,725.25	1,990.05
b Cement	7,079.43	2,871.78	2,121.17	9,951.21	6,938.30
c Sponge Iron	511.32	239.82	111.01	751.14	634.78
d Chemicals	225.43	93.57	89.42	319.00	386.35
e Textiles	199.09	71.87	67.57	270.96	247.14
f Others	231.43	95.50	63.71	326.93	233.80
TOTAL	10,179.34	4,165.15	2,966.04	14,344.49	10,430.42
(Less) : Inter Segment Revenue	(119.14)	(58.10)	(39.88)	(177.24)	(155.57)
Net Sales / Income from Operations	10,060.20	4,107.05	2,926.16	14,167.25	10,274.85
2. SEGMENT RESULTS					
a Fibre & Pulp	487.13	184.61	135.73	671.74	425.93
b Cement	1,955.55	811.48	402.04	2,767.03	1,074.76
c Sponge Iron	22.11	28.28	(12.35)	50.39	39.75
d Chemicals	31.73	28.32	22.61	60.05	107.51
e Textiles	(3.13)	(1.50)	(3.10)	(4.63)	(3.04)
f Others	42.38	20.23	13.63	62.61	39.06
TOTAL	2,535.77	1,071.42	558.56	3,607.19	1,683.97
Add / (Less) :					
Interest	(162.83)	(65.81)	(49.78)	(228.64)	(218.29)
Net Unallocable Income / (Expenditure)	69.81	3.11	19.03	72.92	89.51
Profit before Exceptional Items and Tax Expenses	2,442.75	1,008.72	527.81	3,451.47	1,555.19
Surplus on pre-payment of sales tax loan	-	-	4.13	-	4.13
Profit Before Tax Expenses	2,442.75	1,008.72	531.94	3,451.47	1,559.32
3. CAPITAL EMPLOYED					
a Fibre & Pulp	1,345.04			1,428.47	1,025.98
b Cement	7,961.46			8,913.85	6,804.09
c Sponge Iron	546.86			552.21	530.19
d Chemicals	295.81			304.49	210.75
e Textiles	127.97			126.17	92.55
f Others	419.15			517.88	339.95
TOTAL	10,696.29			11,843.07	9,003.51
g Unallocated Corporate Capital Employed	1,494.50			1,681.16	1,189.19
TOTAL CAPITAL EMPLOYED	12,190.79			13,524.23	10,192.70

IV. SEGMENT REPORTING - STANDALONE

	Nine Months Ended 31st December 2006	Three Months Ended 31st March 2007	Three Months Ended 31st March 2006	Year Ended 31st March 2007 (Audited)	Year Ended 31st March 2006 (Audited)
1. SEGMENT REVENUE					
a Fibre & Pulp	1,665.83	661.80	501.49	2,327.63	1,935.37
b Cement	3,699.41	1,473.25	1,100.17	5,172.66	3,655.41
c Sponge Iron	511.32	239.82	111.01	751.14	634.78
d Chemicals	225.43	93.57	89.42	319.00	386.35
e Textiles	199.09	71.87	67.57	270.96	247.14
TOTAL	6,301.08	2,540.31	1,869.66	8,841.39	6,859.05
(Less) : Inter Segment Revenue	(119.14)	(46.56)	(39.88)	(165.70)	(155.57)
Net Sales / Income from Operations	6,181.94	2,493.75	1,829.78	8,675.69	6,703.48
2. SEGMENT RESULTS					
a Fibre & Pulp	459.33	179.09	138.05	638.42	429.62
b Cement	1,024.27	423.94	222.93	1,448.21	636.40
c Sponge Iron	22.11	28.28	(12.35)	50.39	39.75
d Chemicals	31.73	28.32	22.61	60.05	107.51
e Textiles	(3.13)	(1.50)	(3.10)	(4.63)	(3.04)
f Others	-	-	(0.04)	-	(1.39)
TOTAL	1,534.31	658.13	368.10	2,192.44	1,208.85
Add / (Less) :					
Interest	(75.21)	(36.63)	(24.75)	(111.84)	(103.38)
Net Unallocable Income / (Expenditure)	82.54	26.12	21.18	108.66	96.43
Profit before Exceptional Items and Tax Expenses	1,541.64	647.62	364.53	2,189.26	1,201.90
Write back of provision for diminution in value of loans	-	37.10	-	37.10	-
Surplus on pre payment of sales tax loan	-	-	4.13	-	4.13
Profit Before Tax Expenses	1,541.64	684.72	368.66	2,226.36	1,206.03
3. CAPITAL EMPLOYED					
a Fibre & Pulp	1,181.13			1,210.72	999.03
b Cement	2,554.34			3,076.68	2,079.08
c Sponge Iron	546.86			552.21	530.19
d Chemicals	295.81			304.49	210.75
e Textiles	127.97			126.17	92.55
f Others	1.15			1.21	1.12
TOTAL	4,707.26			5,271.48	3,912.72
g Unallocated Corporate Capital Employed	4,163.03			4,492.67	3,633.40
TOTAL CAPITAL EMPLOYED	8,870.29			9,764.15	7,546.12

V. NOTES

- 1 Consolidated Results have been prepared in accordance with Accounting Standard on Consolidated Financial Statements (AS-21), Accounting Standard on Accounting for Investments in Associates (AS-23), and Accounting Standard on Financial Reporting of Interest in Joint Ventures (AS-27) issued by the Institute of Chartered Accountants of India (ICAI).
- 2 The Board of Directors of the Company, at their meeting held on 12th March, 2007, declared an interim dividend of Rs. 27.50 per equity share of Rs. 10/- each. The cash outgo on account of interim dividend was Rs. 287.46 Crores (including corporate dividend tax of Rs.35.36 Crores). The Board has decided to treat the said interim dividend as final dividend for the year ended 31st March, 2007.
- 3 The Company has written back the provision of Rs. 37.10 Crs. made in the financial year 2004-05 towards diminution in the value of loans/ collaterals to Shree Digvijay Cement Co. Ltd. then outstanding, as the loans/ collaterals have been realized during the year.
- 4 Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17), taking into account the organisational structure as well as differential risks and return of these segments. Details of products included in each of the above segments are as under:

Fibre & Pulp	-	Viscose Staple Fibre & Rayon Grade Pulp
Cement	-	Grey & White Cement
Sponge Iron	-	Sponge Iron
Chemicals	-	Caustic Soda & Allied Chemicals
Textiles	-	Fabric & Yarn
Others	-	Mainly Telecom (in consolidated results)
- 5 No investor complaint was pending at the beginning of the quarter. During the quarter, eight complaints were received, all of which have been attended by the Company and no complaints were pending at the end of the quarter.
- 6 Previous period's figures have been regrouped / rearranged wherever necessary to conform to the current period's classification.
- 7 The above results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at the meeting held on 25th April, 2007.

For and on behalf of Board of Directors

Place : Mumbai
Date : 25th April, 2007

D. D. Rathi
Whole-time Director

GRASIM INDUSTRIES LIMITED

Regd. Office: Birlagram, Nagda 456 331 (M.P.)

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